

*County of Lassen*  
**Auditor**

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**Nancy Cardenas**  
**Auditor, Controller**  
**Treasurer, Tax Collector**  
County Administration Center  
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Date: May 6, 2025  
To: Board of Supervisors  
From: Nancy Cardenas, Lassen County Auditor/Controller, Treasurer/Tax Collector  
Subject: Gravity IGM Technology Corp

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Recommendation: The Board: 1) Approve proposed 5 year contract with Gravity IGM Technology report in the amount of : \$194,320.

\$49,000 for fiscal audit year 2025,  
\$33,600 for fiscal audit year 2026,  
\$35,280 for fiscal audit year 2027,  
\$37,044 for fiscal audit year 2028,  
\$38,896 for fiscal audit year 2029.

2) Authorize the County Auditor Controller, Treasurer/Tax Collector to execute the proposed agreement.

The purpose of the requested action is to create mandatory state reports with the Tyler program. The following counties use this program with Tyler: Placer, Merced, Napa, Mendocino, Sonoma and Tulare County. The state mandates the format for the county's Budget Book, the State Controller's Financial Transaction Report and the Annual Comprehensive Financial Report (ACFER).

This request is being funded out fund 100, budget unit 0311, and cost is incorporated into the A87 cost allocation reimbursement.

<b>Agency / Client:</b>	Lassen County, CA	<b>Service Provider:</b>	IGM Technology Corp
<b>Address:</b>	107 South Roop Street Susanville, CA 96130 USA	<b>Address:</b>	318-77 McMurich St Toronto, ON, M5R 3V3
<b>Billing Contact:</b>	Stephanie Hranac Asst. Auditor shranac@co.lassen.ca.us (530) 251-8233	<b>IGM Contact:</b>	Paul Felton Director, US West pfelton@igm.technology 415 999-1724

#### ORDER DETAILS

<b>Order Form #:</b>	O-05555 – 2025	<b>Subscription Start Date:</b>	April 25, 2025
<b>Created on:</b>	Mar 13, 2025	<b>Subscription End Date:</b>	April 24, 2026
<b>Quote Valid for:</b>	90 days	<b>Contract length:</b>	60 months
<b>Billing Frequency</b>	Annual	<b>Payment Terms:</b>	Net 30

#### SOFTWARE SERVICES

<u>Products / Modules:</u>	<u>Description</u>	<u>Annual Fee:</u>
• State Controller Report (SCO)	Includes environment setup, provisioning, administrator, interface configuration, and user training.	\$32,000
• Budget Book Automation	Access includes up to 15 named users.	
• Direct Connection Integration	Direct Connection to Tyler Munis	

#### PROFESSIONAL SERVICES

<u>Products / Modules:</u>	<u>Description</u>	<u>Total One-Time Fee:</u>
• IGM Gravity Implementation	See details in SOW in Exhibit A	\$17,500

#### BILLING TABLE

<u>Period</u>	<u>Date</u>	<u>Software Services</u>	<u>Professional Services</u>	<u>Total Services</u>	<u>Notes</u>
Year 1	April 15, 2025	\$32,000	\$17,500	\$49,500	<u>12 month agreement with optional renewal periods. Annual rate increases are 5%.</u>
Year 2	April 15, 2026	\$33,600			
Year 3	April 15, 2027	\$35,280			
Year 4	April 15, 2028	\$37,044			
Year 5	April 15, 2029	\$38,896			

Service Fees in subsequent years will be governed by the terms and conditions of this SaaS Service Agreement. In subsequent years, Service Fees are payable net 30 days after the renewal date.

Implementation fees are payable net 30 days after the Effective Date of this agreement.

This SaaS Services Agreement ("Agreement") is entered into on this \_\_\_\_\_ day of \_\_\_\_\_, 2024 (the "Effective Date") between IGM Technology Corp. with a place of business at 77 McMurrich St Unit 318, Toronto, Ontario ("Company"), and the Customer listed above ("Customer"). This Agreement includes and incorporates the attached Terms and Conditions and contains, among other things, warranty disclaimers, liability limitations and use limitations. There shall be no force or effect to any different terms of any related purchase order or similar form even if signed by the parties after the date hereof.

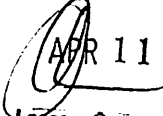
**IGM Technology Corp.:**

**Lassen County, CA**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Approved as to Form

  
APR 11 2025  
Lassen County Counsel

## **TERMS AND CONDITIONS**

### **1. SAAS SERVICES AND SUPPORT**

1.1 Subject to the terms of this Agreement, Company will use commercially reasonable efforts to provide Customer the Services in accordance with the Service Level Terms attached hereto as Exhibit B.

1.2 Subject to the terms hereof, Company will provide Customer with reasonable technical support services in accordance with the Support Terms attached hereto as Exhibit C.

### **2. RESTRICTIONS AND RESPONSIBILITIES**

2.1 Customer will not, directly or indirectly: reverse engineer, decompile, disassemble or otherwise attempt to discover the source code, object code or underlying structure, ideas, know-how or algorithms relevant to the Services or any software, documentation or data related to the Services ("Software"); modify, translate, or create derivative works based on the Services or any Software (except to the extent expressly permitted by Company or authorized within the Services); use the Services or any Software for timesharing or service bureau purposes or otherwise for the benefit of a third party; or remove any proprietary notices or labels.

2.2 Customer represents, covenants, and warrants that Customer will use the Services only in compliance with all applicable laws and regulations. Customer hereby agrees to indemnify and hold harmless Company against any damages, losses, liabilities, settlements and expenses (including without limitation costs and attorneys' fees) in connection with any claim or action that arises from an alleged violation of the foregoing or otherwise from Customer's use of Services.

2.3 Customer shall be responsible for obtaining and maintaining any equipment and ancillary services needed to connect to, access or otherwise use the Services, including, without limitation, modems, hardware, servers, software, operating systems, networking, web servers and the like (collectively, "Equipment"). Customer shall also be responsible for maintaining the security of the Equipment and the administrative and user passwords.

### **3. CONFIDENTIALITY; PROPRIETARY RIGHTS**

3.1 Each party (the "Receiving Party") understands that the other party (the "Disclosing Party") has disclosed or may disclose business, technical or financial information relating to the Disclosing Party's business (hereinafter referred to as "Proprietary Information" of the Disclosing Party). Proprietary Information of Company includes non-public information regarding features, functionality and performance of the Service. Proprietary Information of Customer includes non-public data provided by Customer to Company to enable the provision of the Services ("Customer Data"). The Receiving Party agrees: (i) to take reasonable precautions to protect such Proprietary Information, and (ii) not to use (except in performance of the Services or as otherwise permitted herein) or divulge to any third person any such Proprietary Information. The Disclosing Party agrees that the foregoing shall not apply with respect to any information after five (5) years following the disclosure thereof or any information that the Receiving Party can document (a) is or becomes generally available to the public, or (b) was in its possession or known by it prior to receipt from the Disclosing Party, or (c) was rightfully disclosed to it without restriction by a third party, or (d) was independently developed without use of any Proprietary Information of the Disclosing Party or (e) is required to be disclosed by law.

3.2 Customer shall own all right, title and interest in and to the Customer Data. Company shall own and retain all right, title and interest in and to (a) the Services and Software, all improvements, enhancements or modifications thereto, (b) any software, applications, inventions or other technology developed in connection with Implementation Services or support, and (c) all intellectual property rights related to any of the foregoing.

3.3 No rights or licenses are granted except as expressly set forth herein.

### **4. PAYMENT OF FEES**

4.1 Customer will pay Company the then applicable fees described in the Order Form for the Services and Implementation Services in accordance with the terms therein (the "Fees"). If Customer's use of the Services exceeds the Service Capacity set forth on the Order Form or otherwise requires the payment of additional fees (per the terms of this Agreement), Customer shall be billed for such usage and Customer agrees to pay the additional fees in the manner provided herein. Company reserves the right to increase the Service Fees to reflect inflation and ongoing enhancements applied to the software platform, to change the Fees or applicable charges and to institute new charges and Fees at the end of the Initial Service Term or then-current renewal term. If Customer believes that Company has billed Customer incorrectly, Customer must contact Company no later than 60 days after the closing date on the first billing statement in which the error or problem appeared, in order to receive an adjustment or credit. Inquiries should be directed to Company's customer support department.

4.2 Company will bill through an invoice. Full payment for invoices issued in any given month must be received by Company within thirty (30) days after the mailing date of the invoice. Unpaid amounts are subject to a finance charge of 1.5% per month on any outstanding balance, or the maximum permitted by law, whichever is lower, plus all expenses of collection and may result in immediate termination of Service. Customer shall be responsible for all taxes associated with Services other than taxes based on Company's net income.

## **5. TERM AND TERMINATION**

5.1 Subject to earlier termination as provided below, this Agreement is for the Initial Service Term as specified in the SaaS Services Agreement, and shall be automatically renewed for additional periods of the same duration as the Initial Service Term (collectively, the "Term"), unless either party requests termination at least thirty (30) days prior to the end of the then-current term.

5.2 Termination for Non-Appropriation of Funds: Contract will terminate if funds are not appropriated for it in the county's budget for each future fiscal year. The contract will terminate on the last fiscal year for which funds were appropriated within the term.

5.3 In addition to any other remedies, it may have, either party may also terminate this Agreement upon thirty (30) days' notice (or without notice in the case of nonpayment), if the other party materially breaches any of the terms or conditions of this Agreement. Customer will pay in full for the Services up to and including the last day on which the Services are provided. Upon any termination, Company will make all Customer Data available to Customer for electronic retrieval for a period of thirty (30) days, but thereafter Company may, but is not obligated to, delete stored Customer Data. All sections of this Agreement which by their nature should survive termination will survive termination, including, without limitation, accrued rights to payment, confidentiality obligations, warranty disclaimers, and limitations of liability.

## **6. WARRANTY AND DISCLAIMER**

6.1 Company shall use reasonable efforts consistent with prevailing industry standards to maintain the Services in a manner which minimizes errors and interruptions in the Services and shall perform the Implementation Services in a professional and workmanlike manner. Services may be temporarily unavailable for scheduled maintenance or for unscheduled emergency maintenance, either by Company or by third-party providers, or because of other causes beyond Company's reasonable control, but Company shall use reasonable efforts to provide advance notice in writing or by e-mail of any scheduled service disruption. HOWEVER, COMPANY DOES NOT WARRANT THAT THE SERVICES WILL BE UNINTERRUPTED OR ERROR FREE; NOR DOES IT MAKE ANY WARRANTY AS TO THE RESULTS THAT MAY BE OBTAINED FROM USE OF THE SERVICES. EXCEPT AS EXPRESSLY SET FORTH IN THIS SECTION, THE SERVICES AND IMPLEMENTATION SERVICES ARE PROVIDED "AS IS" AND COMPANY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT.

**7. LIMITATION OF LIABILITY**

7.1 NOTWITHSTANDING ANYTHING TO THE CONTRARY, EXCEPT FOR BODILY INJURY OF A PERSON, COMPANY AND ITS SUPPLIERS (INCLUDING BUT NOT LIMITED TO ALL EQUIPMENT AND TECHNOLOGY SUPPLIERS), OFFICERS, AFFILIATES, REPRESENTATIVES, CONTRACTORS AND EMPLOYEES SHALL NOT BE RESPONSIBLE OR LIABLE WITH RESPECT TO ANY SUBJECT MATTER OF THIS AGREEMENT OR TERMS AND CONDITIONS RELATED THERETO UNDER ANY CONTRACT, NEGLIGENCE, STRICT LIABILITY OR OTHER THEORY: (A) FOR ERROR OR INTERRUPTION OF USE OR FOR LOSS OR INACCURACY OR CORRUPTION OF DATA OR COST OF PROCUREMENT OF SUBSTITUTE GOODS, SERVICES OR TECHNOLOGY OR LOSS OF BUSINESS; (B) FOR ANY INDIRECT, EXEMPLARY, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES; (C) FOR ANY MATTER BEYOND COMPANY'S REASONABLE CONTROL; OR (D) FOR ANY AMOUNTS THAT, TOGETHER WITH AMOUNTS ASSOCIATED WITH ALL OTHER CLAIMS, EXCEED THE FEES PAID BY CUSTOMER TO COMPANY FOR THE SERVICES UNDER THIS AGREEMENT IN THE 12 MONTHS PRIOR TO THE ACT THAT GAVE RISE TO THE LIABILITY, IN EACH CASE, WHETHER OR NOT COMPANY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

**8. MISCELLANEOUS**

8.1 If any provision of this Agreement is found to be unenforceable or invalid, that provision will be limited or eliminated to the minimum extent necessary so that this Agreement will otherwise remain in full force and effect and enforceable. This Agreement is not assignable, transferable or sub-licensable by Customer except with Company's prior written consent. Company may transfer and assign any of its rights and obligations under this Agreement without consent. This Agreement is the complete and exclusive statement of the mutual understanding of the parties and supersedes and cancels all previous written and oral agreements, communications and other understandings relating to the subject matter of this Agreement, and that all waivers and modifications must be in a writing signed by both parties, except as otherwise provided herein. No agency, partnership, joint venture, or employment is created as a result of this Agreement and Customer does not have any authority of any kind to bind Company in any respect whatsoever. In any action or proceeding to enforce rights under this Agreement, the prevailing party will be entitled to recover costs and attorneys' fees. All notices under this Agreement will be in writing and will be deemed to have been duly given when received, if personally delivered; when receipt is electronically confirmed, if transmitted by facsimile or e-mail; the day after it is sent, if sent for next day delivery by recognized overnight delivery service; and upon receipt, if sent by certified or registered mail, return receipt requested. This Agreement shall be governed by the laws of CA without regard to its conflict of law provisions. Customer agrees to reasonably cooperate with Company to serve as a reference account upon request.

## EXHIBIT A

### Statement of Work

The Company will provide the following services and comprehensive training to the following modules:

- Report Automation (SCO Report)
- Budget Book Automation
  
- Tyler Munis Integration

Gravity's deployment methodology uses an iterative approach to guide our customers through the successful implementation of our products. Drawing on years of experience working with and leading government entities, as well as best practices from both the public and private sectors, we ensure a successful implementation. This methodology demands a high level of focus and engagement from both parties to achieve the desired results

Gravity will take a similar approach for each module through the implementation.

#### Phase 1: Discovery and Planning

During the Discovery and Planning phase of the project, Gravity and the Customer will work together to design a project plan and configuration guide to meet the goals of the Customer.

Some of the tasks to be completed during the Discovery and Planning Phase are:

- Contract Signed and Reviewed with Customer
  - Agree upon starting date of project
  - Kick off of project
  - Review current system and identify configuration within Gravity
  - Identify any Gaps and proposed solution
- Deliverables:** Project Plan, Gap Analysis & Resolution Document

#### Phase 2: Configuration

After Gravity and the Customer have agreed on the design of the solution, the configuration can begin. During the configuration phase of the project, Gravity will take on the task of conjuring the system based on the agreed upon design. When questions or concerns arise it will be important for Gravity and the Customer to review and agree upon updated configuration.

Some of the tasks to be completed during the Configuration phase include:

- Data elements, tables, roles, reports, data file extracts, data file import configurations, active directory integration, etc. are configured to meet the Customer's requirements
  
- Configuration settings have been loaded and system tested



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- Configuration settings are available for UAT and Training purposes
  - Data will be loaded

**Deliverables:** A fully operational system that is ready for UAT Testing.

### **Phase 3: Testing/Training**

After the system has been configured and the project leaders feel it is ready for testing, the implementation will move into the testing and training phase. During the testing phase Gravity and the Customer will prepare a testing plan to ensure the system is working to the design that was agreed upon in phase 1 and configured in phase 2. The Customer will provide Gravity with a list of any areas that need to be updated to ensure the software is ready to Go-Live.

Once the system has been tested and approved, the training of end users can occur. Gravity will work collaboratively with the Customer on the training needs and develop training materials. Gravity and/or the Customer will deliver training to end users.

Some of the tasks to be completed during the Testing/Training phase include:

- A User Acceptance Testing (UAT) plan will be created and reviewed in collaboration with the customer.
- The customer will conduct UAT and provide any needed changes or concerns.
- Gravity will update to ensure successful UAT
- A training plan will be developed and reviewed with the Customer.
- Training will be completed.
- Training materials provided to the Customer

**Deliverables:** Training Material and UAT Acceptance

### **Phase 4: Go-Live**

The last phase of the project is to Go-Live. Once the configuration has been tested and training complete, the Customer can schedule a Go-Live date. During the Go-Live event Gravity will support the users with any questions that may arise.

Some of the tasks to be completed during the Testing/Training phase include:

- Gravity and the Customer will agree upon Go-Live Date.
- Communication plan developed for end users
- Gravity supports the Customer in initial Go-Live and questions answering

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Deliverables: Final acceptance from the Customer

**EXHIBIT B**  
**Service Level Terms**

The Services shall be available 99.9%, measured monthly, excluding holidays and weekends and scheduled maintenance. If Customer requests maintenance during these hours, any uptime or downtime calculation will exclude periods affected by such maintenance. Further, any downtime resulting from outages of third-party connections or utilities or other reasons beyond Company's control will also be excluded from any such calculation. Customer's sole and exclusive remedy, and Company's entire liability, in connection with Service availability shall be that for each period of downtime lasting longer than one hour, Company will credit Customer 5% of Service fees; provided that no more than one such credit will accrue per day. Downtime shall begin to accrue as soon as Customer (with notice to Company) recognizes that downtime is taking place, and continues until the availability of the Services is restored. In order to receive downtime credit, Customer must notify Company in writing within 24 hours from the time of downtime, and failure to provide such notice will forfeit the right to receive downtime credit. Such credits may not be redeemed for cash. Company will apply any credits accumulated in the prior annual period, towards the Service Fees in the next annual period.

## **EXHIBIT C**

### **Support Terms**

IGM will provide Technical Support to customer via both telephone and electronic mail Monday – Friday between 6am – 8pm Eastern Time ("Support Hours").

Customer may initiate a helpdesk ticket during Support Hours by calling IGM's customer support line or any time by emailing [support@igm.technology](mailto:support@igm.technology)

Company will use commercially reasonable efforts to respond to all Helpdesk tickets within one (1) business day.

Emergency customer support is available outside of Support hours and can be initiated by calling IGM's customer support line or emailing [support@igm.technology](mailto:support@igm.technology)

## Company Profile, Experience and Qualifications

IGM Technology was established in 2013 by a group of financial accounting software veterans that had the vision of creating a user-friendly and affordable financial reporting system. Since 2013, IGM has successfully implemented budget planning, financial reporting, and lease accounting software for numerous government organizations across North America. IGM's leadership team members have more than 25 years of experience in developing and implementing accounting, budgeting and financial reporting software.

IGM's philosophy is to focus on satisfying its customers' needs with intuitive, high-performing, and dependable software solutions.

IGM Technology has extensive experience in deploying financial close management solutions to cities, states, agencies, school boards and other governmental organizations. IGM helps its customers improve the efficiency, controls, quality and accuracy for budgeting and financial reporting all while creating repeatable and automated processes to drive value across the organization.

IGM Technology's flagship application is called Gravity. Gravity is a one-stop-solution for the office of finance with our following core modules.

- ACFR Automation
- Budget Planning
- Budget Book Automation
- Lease Management
- Debt Management
- Open Data Transparency
- Analytics
- Federal Grants Management & Reporting
- Reconciliation Management
- ESG Report Automation

Our clients choose IGM because of the following unique features of Gravity:

- **High-quality reports** — Gravity is the only reporting solution to produce desktop publishing quality output; the highest level of formatting available today. With Gravity, report formatting is fast, easy, and can be applied automatically. Reports can be published as print-ready output, PDF output for electronic distribution, and eBooks for website publishing.
- **Tight security** — Gravity's security model ensures only authorized users can view and/or edit the appropriate data. Gravity provides a three-tiered security model, including application-level security, report-level security, and data-level security. Security settings can be applied by user and/or by role. Gravity provides the highest level of security to ensure that your data and reports are fully protected.
- **Real-time collaboration** — Gravity provides true, real-time collaboration, where any number of users can edit the same section of the same report at the same time. Our cloud-based solution allows multiple users to collaborate between home, the office, or wherever the users are located,

and changes are seen by all authorized users in real-time. This user-friendly interface allows clients to maximize their use of Gravity with their own formulas and analyses.

- **Data automation** — With Gravity, it's easy to load data from your ERP, G/L Budgeting System, or any other source into the Gravity data model. Gravity will automatically validate the data files to ensure data integrity. Data files can be loaded as frequently as you like, and each time the data is loaded the entire report is automatically updated. With Gravity's automation capabilities, our clients see a time savings of 60% to 70% compared to their previously manual processes.
- **GFOA Standards** — Gravity helps our clients achieve the GFOA reporting excellence awards with GFOA checklists and GFOA experts to help get you there. Dozens of Gravity users achieved their first GFOA award using Gravity's reporting module.
- **ADA Compliance** — Gravity helps to produce ADA-compliant reports meeting the standards for the American Disability Act for the PDF output and digital reports.
- **XBRL Ready** — Gravity supports XBRL, the new business reporting standard that makes financial reporting more accurate and efficient. Public sector agencies are increasingly obliged to report in XBRL, and IGM can help our customers achieve this reporting standard.

IGM Technology provides its customers with a comprehensive solution including state-of-the-art software, hands-on training, comprehensive implementation services, maintenance and on-going support.

Over the last few years, our client base has grown by over 50% each year and we continue to experience extremely high demand for our products and services. Furthermore, the annual renewal rate of our clients is extremely high, with over 98% of our clients selecting to renew their subscription of the Gravity platform each year. This renewal rate is well above industry standards and reflects the high quality of our software and services and how well our solutions address the needs of our clients.

IGM believes that customers come first. We strive to develop long-lasting, mutually rewarding relationships with our customers, and identify their needs to provide solutions that support their success.

## Reporting Automation

Gravity's dynamic and flexible reporting engine is capable of producing a variety of reports, that include the ACFR, PAFR, Budget Book, financial statements, monthly reports, single audit and other.

Gravity provides a full-featured, industry leading reporting platform to produce the Budget Book and ACFR- which is fully integrated with the entire budgeting process. Gravity's Budget Book and ACFR modules automatically update tables, graphs and narratives. This is custom designed to suit the County's layout, format and media specifications.

**Gravity provides the best quality report output on the market** by utilizing our leading edge embedded desktop publishing tool. Gravity is the only reporting solution to produce desktop publishing quality output; the highest level of formatting available today. With Gravity, report formatting is fast, easy, and can be applied automatically. Reports can be published as print-ready output, PDF output for electronic distribution, and eBooks for website publishing.

The reporting features of Gravity include a highly designed report output that includes several features that make the reporting easier process:


1. Automatic pages styling
2. Pages numbering
3. Table of contents is linked and designed
4. Advanced automatic rounding

Gravity provides many advanced formatting features within the application. Some of the advanced formatting features available within the application include the following:

- The ability to dynamically flip between portrait and landscape within the same report
- Odd/even page numbering (where the page number alternates between bottom left and bottom right of the pages)
- Dot leaders (commonly used in table of contents to visually link the section description to the page number)
- Side-by-side presentation of pages (for very wide tables)
- Automatic index at the end of the report
- Advanced charting objects
- Ability to merge existing PDF documents into the final report,
- Highly formatted title pages, headers, footers, section breaks

Gravity's advanced report publishing engine makes it easy to produce highly formatted report output. Users are able to work with spreadsheets and text editors as their primary interface into the application. This familiar interface makes it easy for users to configure reports and apply styles. Gravity's report publishing engine then takes the content and the style definitions and produces extremely high-quality report output using our embedded desktop publishing engine.

Gravity helps to produce ADA-compliant reports meeting the standards for the American Disability Act for the PDF output and digital reports.



With Gravity, report formatting is fast, easy, and can be applied automatically. Reports can be published as print-ready output, PDF output for electronic distribution, and eBooks for website publishing.

## Open Data Transparency

Gravity's Open Data platform provides an intuitive interface for stakeholders to interrogate your organizations data – to provide full transparency to your constituents. Users of the Open Data platform can simply double click on a chart to drill-in to get more information. Our team can easily tailor the Open Data platform to incorporate the appropriate data sets and the ideal user interface – to satisfy each organization's specific requirements. Gravity's Open Data platform provides an easy-to-use, cloud-based interface for your constituents – delivering complete visibility and transparency.

Gravity's data visualization software helps build transparency and trust by communicating data in an easy to understand, visual format and is fully integrated within the Gravity platform. The software presents data via descriptive text, informational popups, charts, and graphs. The built-in searching, filtering, and sorting features make it easy to quickly find the information that you are looking for. IGM Open Data's comprehensive solution helps agencies of all sizes drive accountability, make data more useful, engage the public, and promote strategic objectives. Users can drill down to the line items details, on demand.

IGM's Open Data solution is completely customizable to allow for the City's branding, logo's and color schemes. Please see an example of an Open Data website that Gravity has created:

Boynton Beach, FL - <https://boyntonbeach.opendata.report/>





## Budget Book and Ad-Hoc Reporting

**Budget Book Automation:** Gravity is the ideal platform to automate the production of the Budget Book. Load your budget data into Gravity and let Gravity automatically update all of the statements, charts, graphs and commentary. Gravity can connect with any of the leading budgeting systems on the market today. Or, use Gravity's native Budgeting capabilities to create the budget in our cloud-based platform and automatically flow the data into the Budget Book. In all scenarios, Gravity improves the efficiency and enhances the controls around the creation of the Budget Book.

**Ad-Hoc Report Automation** - With Gravity there are no limits to the amount of report that can be automated with Gravity. Each report that could benefit from automated reporting & publishing can be quoted for the one-time implementation fee associated with the IGM Technology services team mapping the reporting structure. Please find the following examples of reports that can be automated with Gravity.

- Budget in Brief
- Monthly Reports
- Investor Reports
- Presentations

IGM encourages our clients to grow within the Gravity platform and offers competitive pricing as additional modules are added.

Please see the following examples of Budget Books produced using Gravity.