

County of Lassen
ADMINISTRATIVE SERVICES

Memorandum

Date: April 15, 2025
Board Date: April 22, 2025
To: Board of Supervisors
From: Travis Stading, Technical Support Specialist III
Subject: Annual Surface Pro PC purchase

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BACKGROUND

This purchase is part of ISD annual purchase for replacement computers. These new computers will be replacing current devices that have become outdated and incompatible with the upcoming Windows 11 upgrade. These devices are vital for the continued operation of county departments.

RECOMMENDATION

Respectfully recommend that the Board approve the purchase from Insight Public Sector, INC. not to exceed \$45,000.

FISCAL IMPACT

This purchase is budgeted for in 140322 ISD Department, not to exceed \$45,000 from Insight Public Sector, INC. This purchase will have no general fund impact.

Account name: 10670676

LASSEN COUNTY ADMINISTRATION
ACCOUNTS PAYABLE
221 S ROOP ST STE 4
SUSANVILLE CA 96130-4339

SHIP-TO

COUNTY OF LASSEN
TRAVIS STADING
220 S LASSEN ST
SUSANVILLE CA 96130-4350

Quotation

Quotation Number : 0228362664
Document Date : 14-APR-2025
PO Number :
PO Release :
Sales Rep : Damien Tran
Email : DAMIEN.TRAN@INSIGHT.COM
Phone :

We deliver according to the following terms:

Payment Terms : Net 45 days
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contracting officials on the contracts held by Insight to minimize the impact of tariffs to our clients.

Material	Material Description	Quantity	Unit Price	Extended Price
<u>324013114040</u>	UAG Metropolis Series Rugged Case for Surface Pro 9 Black Metropolis Series - Black - back cover for tablet OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 74.99 Discount: 41.326%	20	44.00	880.00
<u>8XB-00139</u>	Microsoft Surface Pro Keyboard with Pen Storage - Commercial - Black OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 175.99 Discount: 18.177%	20	144.00	2,880.00
<u>T8I-00001</u>	Microsoft Surface Dock - docking station - Thunderbolt 4 - 3 x Thunderbolt - GigE, 2.5 GigE OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 278.99 Discount: 13.259%	20	242.00	4,840.00
<u>NRQ-00142</u>	Microsoft Extended Hardware Service Plus 4 Years - Services Included: Replacement, Drive (SSD) Retention, Advanced Exchange, Next Business Day Exchange OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 209.00 Discount: 18.182%	20	171.00	3,420.00
<u>ZDT-00019</u>	Microsoft Surface Pro 10 - Intel Core Ultra 5 135U - 16GB - 256GB - CM SC EN/XD/ES US/Canada - Commercial - Black	20	1,430.00	28,600.00

Material	Material Description	Quantity	Unit Price	Extended Price
	EWR Fee 4.00/EA OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 1518.99 Discount: 5.858%			
Product Subtotal				37,200.00
Services Subtotal				3,420.00
EWR Fee				80.00
TAX				3,069.00
Total				43,769.00

Lease & Financing options available from Insight Global Finance for your equipment & software acquisitions. Contact your Insight account executive for a quote.

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Damien Tran

DAMIEN.TRAN@INSIGHT.COM

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you are purchasing under an Insight Public Sector, Inc. contract vehicle, in which case, that agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

Tariffs imposed by the United States government on technology-related products may lead to cost increases for manufacturers and suppliers, who then pass these increases on to partners like Insight. Additionally, supply constraints, production delays, component shortages, and logistical pressures have contributed to cost increases and product shipment delays from manufacturers and suppliers. Insight is actively engaged with its suppliers and partners to address these challenges. While we strive to honor initial price proposals and quotes, the fluid nature of the impact on manufacturer and supplier costs and product availability due to tariffs and supply disruptions could require a requote, subject to the contract terms if the purchase is being made under an Insight Public Sector, Inc. contract vehicle, before finalizing any subsequent or impacted proposals, quotes, and orders.

<https://www.insight.com/terms-and-policies>