

DEPARTMENT of PUBLIC WORKS

County of Lassen



LARRY MILLAR, Director
Public Works/Road/Transportation
County Engineer

707 Nevada Street, Suite 4
Susanville, CA 96130

☎ 530) 251-8288
FAX: (530) 251-2675

B-1
2020/30

February 11, 2020

TO: Board of Supervisors
FROM: Larry Millar, Director
SUBJECT: Bid Award: Mower

RECOMMENDATION: That the Board of Supervisor's award the bid to Pape Machinery, Inc., Redding, California, in the amount of \$203,998.66 for the purchase of one (1) new John Deere 6110R Tractor complete with Flail Mower.

DISCUSSION: In the current fiscal year budget funding was set aside for the purchase of a flail mower attachment to fit on one of our loaders. After further investigation it was determined that it would be better to purchase a new tractor/mower rather than spending funds to convert a loader to a mower which would have limitations with mowing and would tie up one of our loaders. The additional funding needed is available within the current FY 2019/20 Road Operating Budget from saving from other equipment purchases.

The Public Works Department requested quotes for a tractor/flail mower from the State of California, Department of General Services, Multiple Award Schedule (CMAS) contract however this contract did not have mowers. We were however able to request bids from Sourcewell Cooperative Purchasing of which the County of Lassen is a member. Sourcewell has competitively solicited contracts for governments, education, and non-profit organizations. We were able to receive one bid from Pape Machinery, Inc., Fall River Mill, CA off the Sourcewell Ag. Tractors Contract 021815-DAC (PG 1P CG 70) for a John Deere 6110R Tractor/Flail Mower for a total cost of \$203,998.66.

This bid from Sourcewell was determined to be the best bid when compared to purchasing a tractor off the CMAS bid and then purchasing the flail mower attachment separately and getting it installed on the tractor.

Therefore, the Department recommends the purchase of a new John Deere 6110R Tractor complete with Flail Mower from Pape Machinery, Inc., Fall River Mill, CA from Sourcewell Cooperative Purchasing in the amount of \$203,998.66.

This tractor/mower meets the specifications including a standard warranty of 12 months or 1,000 hours for the tractor and mower attachment plus an extended warranty of 24 months or 2,000 hours (whichever occurs first) for the tractor. John Deere does offer an additional Protection Plan for the tractor only. A 72 month or 5,000 hours (whichever occurs first) extended warranty

would cost an additional \$4,084. This Protection Plan is offered throughout the initial 12 month warranty period.

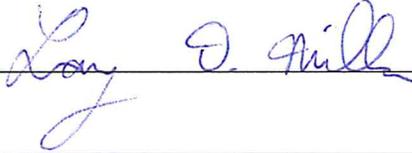
This mower will be replacing a 1986 John Deere Tractor/Flail Mower (C-8) however the Road Department intends to keep the old mower to be used as a spare or extra mower, when needed.

ALTERNATIVE: Not Approve.

FINANCIAL IMPACT: Funding in the amount of \$203,998.66 from Road Operating Budget, Fund 122-1221.

OTHER AGENCY INVOLVEMENT: Sourcewell Cooperative Purchasing

DEPARTMENT APPROVAL:

A handwritten signature in blue ink, appearing to read "Lay D. Hill", is written over a horizontal line.

REVIEWED FOR AGENDA:



JOHN DEERE

Selling Equipment



Quote Id: 20865601 Customer Name:

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Pape Machinery, Inc.
43428 Highway 299 East
Fall Rvr Mill, CA 96028
530-336-5549
agfallrivermills@papemachinery.com

JOHN DEERE 6110R Tractor

Hours:

Stock Number:

Contract: Sourcewell Ag Tractors 021815-DAC (PG 1P CG 70)

Selling Price *
\$ 190,208.54 ✓

Price Effective Date: November 27, 2019

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
4419L	6110R Tractor	1	\$ 119,562.00	24.00	\$ 28,694.88	\$ 90,867.12	\$ 90,867.12
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0501	No Package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1551	AutoPowr Infinitely Variable Transmission (IVT) 40 km/h (25 mph)	1	\$ 9,908.00	24.00	\$ 2,377.92	\$ 7,530.08	\$ 7,530.08
2060	Standard Cab with CommandARM	1	\$ 1,182.00	24.00	\$ 283.68	\$ 898.32	\$ 898.32
2159	Premium Seat	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2511	Mirrors - Manual Telescopic	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2624	Panorama Windshield with Panorama Doors	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2663	Standard Radio Package	1	\$ 344.00	24.00	\$ 82.56	\$ 261.44	\$ 261.44
3223	Hydraulic Pump - 114 L/min	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3331	3 Electronic Selective Control Valves (SCV) - Premium	1	\$ 2,799.00	24.00	\$ 671.76	\$ 2,127.24	\$ 2,127.24
3831	Rear PTO - 540/540E/1000 - for Flange Axle	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4120	Telescopic Draft Links with Ball End - Category 2	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4210	Center Link with Ball End - Category 2	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4410	Sway Blocks	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5010	Flanged-Type Rear Axle	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00



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5090	Adjustable Steel Wheels - Rear	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5212	Rear Wheels 460/85R34 (18.4R34)	1	\$ 300.00	24.00	\$ 72.00	\$ 228.00	\$ 228.00
5999	Rear and Front Tire Brand - No Preference	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6045	4WD front axle - unsuspended	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6092	Adjustable Steel Wheels - Front	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6220	Front Wheels 380/85R24	1	\$ 790.00	24.00	\$ 189.60	\$ 600.40	\$ 600.40
7706	Shipment Preparation - By Ship Overseas, with Conservation	1	\$ 63.00	24.00	\$ 15.12	\$ 47.88	\$ 47.88
8060	Tractor Implement Automation - Tractor Activation	1	\$ 100.00	24.00	\$ 24.00	\$ 76.00	\$ 76.00
8300	Cold Start Package I	1	\$ 352.00	24.00	\$ 84.48	\$ 267.52	\$ 267.52
8743	Alternator 14V / 240A	1	\$ 213.00	24.00	\$ 51.12	\$ 161.88	\$ 161.88
8747	Battery 12V / 174A	1	\$ 130.00	24.00	\$ 31.20	\$ 98.80	\$ 98.80
8782	Backup Alarm	1	\$ 524.00	24.00	\$ 125.76	\$ 398.24	\$ 398.24
Standard Options Total			\$ 16,705.00		\$ 4,009.20	\$ 12,695.80	\$ 12,695.80
Technology Options/Non-Contract/Open Market							
1830	ISOBUS Ready / GreenStar Ready	1	\$ 814.00	24.00	\$ 195.36	\$ 618.64	\$ 618.64
1946	4600 Processor	1	\$ 1,500.00	24.00	\$ 360.00	\$ 1,140.00	\$ 1,140.00
1822	4600 CommandCenter	1	\$ 495.00	24.00	\$ 118.80	\$ 376.20	\$ 376.20
1867	Less Application	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1835	Less StarFire Receiver	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1885	Less JDLink	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
Technology Options Total			\$ 2,809.00		\$ 674.16	\$ 2,134.84	\$ 2,134.84
Dealer Attachments/Non-Contract/Open Market							
AL204758	Beacon Light, on Left Side of Cab-Roof	1	\$ 276.10	24.00	\$ 66.26	\$ 209.84	\$ 209.84
BL15022	Beacon Light, on Right Side of Cab-Roof	1	\$ 272.80	24.00	\$ 65.47	\$ 207.33	\$ 207.33
DZ107758	Pulley - PULLEY, 188 MM CAST DUCTILE IRON	1	\$ 323.28	0.00	\$ 0.00	\$ 323.28	\$ 323.28
R517237	Bushing - BUSHING, WASHER	1	\$ 26.97	0.00	\$ 0.00	\$ 26.97	\$ 26.97



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R515311	Cap Screw - CAP SCREW, FL HD M20X2,5-6GX70	1	\$ 8.30	0.00	\$ 0.00	\$ 8.30	\$ 8.30
AL217718	Diagnostic Software Kit - DIAGNOSTIC SOFTWARE KIT, BEACON LIG	1	\$ 0.03	0.00	\$ 0.00	\$ 0.03	\$ 0.03
AL217720	Diagnostic Software Kit - DIAGNOSTIC SOFTWARE KIT, BEACON LIG	1	\$ 0.03	0.00	\$ 0.00	\$ 0.03	\$ 0.03
DBM-C-P	Allied Equipment Diamond Mower 21' Rear Cradel Boom	1	\$ 37,465.00	0.00	\$ 0.00	\$ 37,465.00	\$ 37,465.00
DBF050-H	Allied Equipment 50" HD Boom Flail	1	\$ 15,675.00	0.00	\$ 0.00	\$ 15,675.00	\$ 15,675.00
101	Allied Equipment Four Function Proportional Joystick Control	1	\$ 8,752.00	0.00	\$ 0.00	\$ 8,752.00	\$ 8,752.00
48-0003	Allied Equipment Factory Authorized Mount	1	\$ 8,905.00	0.00	\$ 0.00	\$ 8,905.00	\$ 8,905.00
1	Allied Equipment Freight	1	\$ 2,931.00	0.00	\$ 0.00	\$ 2,931.00	\$ 2,931.00
1	Allied Equipment Nokia Industrial Tires	1	\$ 10,000.00	0.00	\$ 0.00	\$ 10,000.00	\$ 10,000.00
Dealer Attachments Total			\$ 84,635.51		\$ 131.74	\$ 84,503.78	\$ 84,503.78
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Fees							
	CA Tire Tax	1	7.00			7.00	7.00
Equipment Fees Total			\$ 7.00			\$ 7.00	\$ 7.00
Total Selling Price			\$	\$ 33,509.98	\$	\$	\$
			223,718.51			190,208.53	190,208.54

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 agfallrivermills@papemachinery.com

Quote Summary

Prepared For:
 Lassen Co Dept Of Public Works
 CA

Delivering Dealer:
Pape Machinery, Inc.
 Clay Lewis
 43428 Highway 299 East
 Fall Rvr Mill, CA 96028
 Phone: 530-336-5549
 clewis@papemachinery.com

This sale is subject to Papé's Terms and Conditions of Sale effective on the date hereof, which are incorporated in full by this reference. The Terms and Conditions of Sale are available at www.pape.com/terms, and will also be sent by mail or e-mail to the purchaser upon request.

Quote ID: 20865601
Created On: 27 November 2019
Last Modified On: 08 January 2020
Expiration Date: 28 February 2020

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 6110R Tractor	\$ 190,208.54 X	1 =	\$ 190,208.54

Contract: Sourcewell Ag Tractors 021815-DAC (PG 1P CG 70)
Price Effective Date: November 27, 2019

Equipment Total **\$ 190,208.54** ✓

* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 190,208.54
Trade In	
SubTotal	\$ 190,208.54
Sales Tax - (7.25%)	\$ 13,790.12
Est. Service Agreement Tax	\$ 0.00
Total	\$ 203,998.66
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 203,998.66

Salesperson : X _____

Accepted By : X _____