



LASSEN COUNTY

Health and Social Services Department

HSS Administration
1345 Paul Bunyan Road, Ste B
Susanville, CA 96130
(530) 251 - 8128

Behavioral Health
555 Hospital Lane
Susanville, CA 96130
(530) 251 - 8108

Public Health
1445 Paul Bunyan Road, Ste B
Susanville, CA 96130
(530) 251 - 8183

Community Social Services
1400 Chestnut Street, Ste A
Susanville, CA 96130

Adult Services

1400 Chestnut Street, Ste B
Susanville, CA 96130
(530) 251 - 8158

Child & Family Services

1600 Chestnut Street
Susanville, CA 96130
(530) 251 - 8277

Family Solutions/Wraparound

1400 Chestnut Street, Ste C
Susanville, California 96130
(530) 251 - 8340

Housing & Grants

1445 Paul Bunyan Road, Ste B
Susanville, CA 96130
(530) 251 - 8309

LassenWORKS

1616 Chestnut Street
Susanville, CA 96130
(530) 251 - 8152

Public Guardian/Public Conservator/ Public Administrator

1345 Paul Bunyan Road, Ste B
Susanville, CA 96130
(530) 251 - 8337

Transportation Department

1400 Chestnut Street, Ste A
Susanville, CA 96130
(530) 251 - 8366

Mailing Address:

PO Box 1180
Susanville, California 96130

Date: February 10, 2026

To: Gary Bridges, Chairman
Lassen County Board of Supervisors

From: Jayson Vial, Director
Community Social Services

Subject: Lassen County Transportation Department requests approval to purchase 7 vehicles via the county's vehicle replacement program funds in the amount of \$292,640.39.

Background:

The Health and Social Service's Transportation Department participates in the motor pool program through the Lassen County Sheriff's Office. This program was established to centralize the maintenance and procurement of county vehicles. The funds for this program are determined by the charges collected throughout the duration of vehicle lifetime and collected per mile rate for replacement and depreciation. All vehicles paying the replacement charge will be eligible for a "like replacement" when the existing vehicle has been retired from county service. The per mile charges are calculated and determined by auditing the actual operational cost of the program, actual replacement value for purchased vehicles, and the estimated inflation for future replacement vehicles.

The Motor Pool Program has identified 8 vehicles within the Transportation Department's fleet that are eligible for replacement. This request is to replace 7 out of the 8 vehicles that were identified in the review. The department has determined the Ford Explorers to be the most appropriate vehicle available for these replacements.

The Transportation Department is seeking the approval of the purchase of 7 Ford Explorers for the amount of \$292,640.39 from the National Auto Group via the Sourcewell Contract 081325-NAF.

Fiscal Impact: The cost will come from Fund/Budget Unit NO. 135-0352 in the amount of \$292,640.39.

Action Requested:

- 1) Approve Purchase;
- 2) Authorize the County Administrative Officer or Designee to execute the purchase.



National Auto Fleet Group

A Division of Chevrolet of Watsonville
490 Auto Center Drive, Watsonville, CA 95076
(855) 289-6572 • (831) 480-8497 Fax
Fleet@NationalAutoFleetGroup.com

1/20/2026

Quote ID: **42008**

Order Cut Off Date: **TBA**

Callie Madding
Lassen County HSS
Transportation

1400 Chestnut Street
Suite A

Susanville, California, 96130

Dear Callie Madding,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

Seven (7) New/Unused (2026 Ford Explorer (K8D) Active w/100A Pkg 4WD,) and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Extended Unit's (7)	Total Savings
Contract Price	\$42,360.00	\$41,797.02	1.329 %	\$292,579.14	\$3,940.86
Tax (0.0000 %)		\$0.00		\$0.00	
Tire fee		\$8.75		\$61.25	
Total		\$41,805.77		\$292,640.39	

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 081325-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
Account Manager
Email: Fleet@NationalAutoFleetGroup.com
Office: (855) 289-6572
Fax: (831) 480-8497



Purchase Order Instructions & Resources

Once units are scheduled by OEM, no cancellations are accepted

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: Fleet@NationalAutoFleetGroup.com

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

We will send a courtesy confirmation for your order and a W-9 if needed.

Additional Resources

Learn how to track your vehicle: www.NAFGETA.com

Use the upfitter of your choice: www.NAFGpartner.com

Vehicle Status: ETA@NationalAutoFleetGroup.com

General Inquiries: Fleet@NationalAutoFleetGroup.com

For general questions or assistance please contact our main office at:

1-855-289-6572

Vehicle Configuration Options

ENGINE	
Code	Description
99H	Engine: 2.3L EcoBoost I-4, (STD)
TRANSMISSION	
Code	Description
44T	Transmission: 10-Speed Automatic, (STD)
PRIMARY PAINT	
Code	Description
A3	Space White Metallic
SEAT TYPE	
Code	Description
8H	Dark Space Gray, Unique Cloth Captain's Chairs, -inc: 6-way power driver and 4-way manual passenger
ADDITIONAL EQUIPMENT	
Code	Description
425	50 State Emissions System, -inc: Standard equipment on 3.0L EcoBoost V6 engine (99C), Automatically added to 2.3L EcoBoost I-4 engine (99H) orders from dealers located in the following California emissions states: California, Massachusetts, New York, Oregon, Pennsylvania, Vermont and Washington, Available option for dealers located in federal/non-California emissions border states for stock orders: Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia, Available option for dealers located in all states for retail orders, Available option for dealers located in all states for commercial/rental fleet orders, Available option for dealers located in all states for government fleet orders w/ship-to addresses in California emissions states, Notice: orders may be automatically edited by Ford to the federal emissions system
153	Front License Plate Bracket, -inc: Standard in states requiring 2 license plates and optional to all others
17U	2nd Row 35/30/35 Bench w/E-Z Entry & Armrest, -inc: E-Z Entry is manually activated
16B	Front & 2nd Rows Floor Liners w/Carpet Floor Mats, -inc: front and 2nd rows black carpet floor mats
OPTION PACKAGE	
Code	Description
100A	Equipment Group 100A

2026 Fleet/Non-Retail Ford Explorer Active w/100A Pkg 4WD

WINDOW STICKER

2026 Ford Explorer Active w/100A Pkg 4WD		
CODE	MODEL	MSRP
K8D	2026 Ford Explorer Active w/100A Pkg 4WD	\$40,465.00
OPTIONS		
99H	Engine: 2.3L EcoBoost I-4, (STD)	\$0.00
44T	Transmission: 10-Speed Automatic, (STD)	\$0.00
A3	Space White Metallic	\$0.00
8H	Dark Space Gray, Unique Cloth Captain's Chairs, -inc: 6-way power driver and 4-way manual passenger	\$0.00
425	50 State Emissions System, -inc: Standard equipment on 3.0L EcoBoost V6 engine (99C), Automatically added to 2.3L EcoBoost I-4 engine (99H) orders from dealers located in the following California emissions states: California, Massachusetts, New York, Oregon, Pennsylvania, Vermont and Washington, Available option for dealers located in federal/non-California emissions border states for stock orders: Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia, Available option for dealers located in all states for retail orders, Available option for dealers located in all states for commercial/rental fleet orders, Available option for dealers located in all states for government fleet orders w/ship-to addresses in California emissions states, Notice: orders may be automatically edited by Ford to the federal emissions system	\$0.00
153	Front License Plate Bracket, -inc: Standard in states requiring 2 license plates and optional to all others	\$0.00
17U	2nd Row 35/30/35 Bench w/E-Z Entry & Armrest, -inc: E-Z Entry is manually activated	\$0.00
16B	Front & 2nd Rows Floor Liners w/Carpet Floor Mats, -inc: front and 2nd rows black carpet floor mats	\$200.00
100A	Equipment Group 100A	\$0.00
Please note selected options override standard equipment		
SUBTOTAL		\$40,665.00
Advert/ Adjustments		\$0.00
Manufacturer Destination Charge		\$1,695.00
TOTAL PRICE		\$42,360.00
Est City: 20 (Est) MPG Est Highway: 27 (Est) MPG Est Highway Cruising Range: 483.30 mi		

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Notes

Standard Equipment

MECHANICAL

Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)
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Transmission: 10-Speed Automatic (STD)
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WHEELS

Wheels: 18" Sparkle Silver-Painted Aluminum

ADDITIONAL EQUIPMENT

Transmission w/Driver Selectable Mode
Automatic Full-Time Four-Wheel Drive
3.58 Axle Ratio
Battery w/Run Down Protection
Regenerative Alternator
Class III Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
GVWR: 5,940 lbs
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
17.9 Gal. Fuel Tank
Quasi-Dual Stainless Steel Exhaust
Auto Locking Hubs
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control, Hill Hold Control and Electric Parking Brake
Tires: P255/65R18 AS BSW
Tire Mobility Kit
Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
Body-Colored Front Bumper w/Metal-Look Bumper Insert
Black Bodyside Insert, Black Bodyside Cladding and Black Wheel Well Trim
Black Side Windows Trim, Black Front Windshield Trim and Black Rear Window Trim
Body-Colored Door Handles
Black Power Heated Side Mirrors w/Manual Folding
Fixed Rear Window w/Wiper, Heated Wiper Park and Defroster
Deep Tinted Glass
Speed Sensitive Variable Intermittent Wipers
Galvanized Steel/Aluminum Panels
Lip Spoiler
Black Grille w/Chrome Accents
Liftgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Autolamp Auto On/Off Reflector Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Perimeter/Approach Lights
LED Brakelights

Headlights-Automatic Highbeams
Radio w/Seek-Scan, Clock, Steering Wheel Controls, External Memory Control and Internal Memory
Radio: AM/FM Stereo -inc: MP3 capable, 6 speakers, speed-compensated volume, SiriusXM w/360L and 3-month prepaid subscription (service is not available in Alaska and Hawaii), Ford digital experience w/13.2" color LCD touchscreen in IP center-stack, Google Assistant, Google Maps and Google Play, pinch-to-zoom capability, 911 Assist, Apple CarPlay and Android Auto wireless compatibility, Note: SiriusXM services require a subscription, sold separately by SiriusXM after the trial period, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates, Fees and taxes apply, See the SiriusXM customer agreement and privacy policy at http://www.siriusxm.com/ www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349, Available in the 48 contiguous United States, D.C, and Puerto Rico (w/coverage limits and capable receiver), Visit http://www.siriusxm.com/FAQS for most current service area information, Availability of some services and features is subject to device capabilities and location restrictions, All fees, content and features are subject to change, SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries Eligible 2026 model-year vehicle receive complimentary access to 1-year Ford connectivity connected service plan enabling Google Assistant, Google Maps and Google Play which begins on the new warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features.
Streaming Audio
Integrated Roof Antenna
6 Speakers
Bluetooth Wireless Phone Connectivity
2 LCD Monitors In The Front
Real-Time Traffic Display
Driver Seat
Passenger Seat
Bucket Folding Captain Front Facing Manual Reclining Fold Forward Seatback Rear Seat w/Manual Fore/Aft
Front Center Armrest and Rear Seat Mounted Armrest Outboard Only
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Oil Level, Trip Odometer and Trip Computer
Power Rear Windows and Fixed 3rd Row Windows
Ford Connect 5G Mobile Hotspot Internet Access
Fixed 50-50 Bench 3rd Row Seat Front, Manual Fold Into Floor, 2 Manual and Adjustable Head Restraints
Front Cupholder
Rear Cupholder
Compass
Proximity Key For Doors And Push Button Start
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
Cruise Control w/Steering Wheel Controls
Adaptive Cruise Control with Stop-and-Go
Voice Activated Dual Zone Front Automatic Air Conditioning
Rear HVAC w/Separate Controls
HVAC -inc: Underseat Ducts and Headliner/Pillar Ducts
Locking Glove Box
Driver Foot Rest
Full Cloth Headliner
Interior Trim -inc: Piano Black/Metal-Look Instrument Panel Insert, Piano Black/Metal-Look Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents
Cloth Door Trim Insert
Unique Cloth Captain's Chairs -inc: 6-way power driver and 4-way manual passenger
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 3 12V DC Power Outlets
Front And Rear Map Lights
Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
Carpet Floor Trim
Cargo Area Concealed Storage
Cargo Features -inc: Tire Mobility Kit
Cargo Space Lights
Smart Device Remote Engine Start
Integrated Navigation System w/Voice Activation
Smart Device Integration
Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Driver Information Center
Redundant Digital Speedometer
Trip Computer
Outside Temp Gauge
Digital/Analog Appearance
Seats w/Cloth Back Material
2 Seatback Storage Pockets
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Perimeter Alarm
Securilock Anti-Theft Ignition (pats) Immobilizer
3 12V DC Power Outlets
Air Filtration
Lane Centering
AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Emergency Sos Capability
BLIS (Blind Spot Information System) Blind Spot
PCA with AEB and Intersection Assist
Rear Cross-Traffic Braking
Lane-Keeping System Lane Keeping Assist
Lane-Keeping System Lane Departure Warning
Collision Mitigation-Front
Driver Monitoring-Alert
Evasion Assist
Reverse Sensing System Rear Parking Sensors
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
Airbag Occupancy Sensor
Driver Knee Airbag
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
Back-Up Camera w/Washer