



LASSEN COUNTY SHERIFF'S OFFICE

1415 Sheriff Cady Lane Susanville, CA 96130

Administration
Phone: (530) 251-8013
Fax: (530) 251-2884

Dispatch
Phone: (530) 257-6121
Fax: (530) 257-9363

Civil
Phone: (530) 251-8014
Fax: (530) 251-2884

Adult Detention Facility
Phone: (530) 251-5245
Fax: (530) 251-5243

Dean F. Growdon
Sheriff - Coroner

To: Lassen County Board of Supervisors

From: Dean F. Growdon, Sheriff-Coroner

Date: February 20, 2019

Agenda Date: February 26, 2019

Discussion:

The Lassen County Sheriff's Office and Lassen County Office of Emergency Services continually work to improve public safety two way communications in Lassen County. In support of that ongoing effort, we are moving forward with the purchase of handheld radios that will be assigned to the Susanville Police Department, as well as pilot project that includes dual band handheld radios and vehicle repeaters for three Sheriff's Office Patrol vehicles.

The handheld radios in use by many Lassen County agencies are dated and lack the desired functionality. The purchase of the eight (8) handheld radios and accessories, at a cost of \$20,347.02, will outfit the majority of the Susanville Police Department Officers with more capable handheld radios. The purchase will be made utilizing funds in Public Safety -Equipment Depreciation, Account 185-0540. The funds utilized for this purchase will be reimbursed by the State Homeland Security Grant Program. This attached quote from Motorola Solutions is based on the NASPO Value Point Purchasing Program. Lassen OES also received quotes from two other vendors (attached).

The Lassen County Sheriff's Office provides public safety services over a vast area. Recent changes associated with the narrow-banding of public safety frequencies has significantly reduced the efficiency of our two way communications systems. This has caused issues with deputies being able to communicate with the 911 dispatch center. We have been working with consultants and professionals from other agencies to develop a plan to improve two way communications. The plan includes a pilot program that will include the purchase of three dual band handheld radios (UHF/VHF) and vehicular repeaters. This will allow the deputies to communicate directly to repeaters or other personnel on standard VHF frequencies, and through their mobile radio on a UHF frequencies. The Sheriff's Office is in possession of the required FCC licenses to move forward with the project. The costs for the project will include a purchase in the amount of \$15,614 from Motorola Solutions and a purchase in the amount of \$5,050.35 from Sierra Electronics.

Fiscal Impact:

The funding for the handheld project will come from Public Safety -Equipment Depreciation, Fund 185-0540, and will be reimbursed by the State Homeland Security Grant Program.

The funds for the dual band radio project will come from Title III funds in 142-0023.

Recommendation:

That the Lassen County Board of Supervisors approve the purchases in the amounts of \$20,347.02 and \$15,614.77 from Motorola Solutions, and \$5,050.35 from Sierra Electronics.



11642 36069992
MOTOROLA SOLUTIONS

Quote Number: QU0000466657
Effective: 01 FEB 2019
Effective To: 02 APR 2019

Bill-To:
 LASSEN COUNTY SHERIFF
 1415 SHERIFF CADY LN
 SUSANVILLE, CA 96130
 United States

Ultimate Destination:
 LASSEN COUNTY SHERIFF
 1415 SHERIFF CADY LN
 SUSANVILLE, CA 96130
 United States

Attention:
Name: Mark Rotlisberger
Phone: 530-257-8504

Sales Contact:
Name: Dan Pena MR
Email: danp@sierraelectronics.com
Phone: 775-359-1121

Contract Number: NASPO ValuePoint
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	8	H51KDF9PW6AN	APX 4000 VHF MHZ MODEL 2 PORTABLE	\$1,980.49	\$15,843.92
1a	8	QA02750AB	ALT: IMPRES LI-ION 2800MAH (PMNN4448)		
1b	8	QA04865AA	ADD: TWO KNOB CONFIGURATION		
1c	8	Q811BR	ENH: SOFTWARE P25 CONVENTIONAL		
1d	8	QA05100AA	ENH:STD WARRANTY APPLIES-NO SFS		
2	8	PMNN4448AR	BATTERY PACK,BATT IMPRES LIION IP67 2800T	\$92.71	\$741.68
3	8	PMMN4062A	IMPRES RSM, NOISE CANC. EMERGENCY BUTTON 3.5MM JACK IP54	\$85.92	\$687.36
4	8	PMPN4174A	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA	\$50.55	\$404.40
5	1	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	\$912.50	\$912.50
6	1	HKVN4289A	APX CPS DOWNLOAD - CURRENT VERSION	\$299.00	\$299.00
7	1	PMKN4013C	PROGRAMMING, TEST & ALIGNMENT CABLE	\$82.72	\$82.72

Estimated Tax Amount \$1,375.44

Total Quote in USD \$20,347.02

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.

3 Purchaser will be responsible for shipping costs, which will be added to the invoice.

4 Prices quoted are valid for thirty(30) days from the date of this quote.

5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

11642



Quote Number: QU0000467396
Effective: 08 FEB 2019
Effective To: 09 APR 2019

Bill-To:
 LASSEN COUNTY SHERIFF
 1415 SHERIFF CADY LN
 SUSANVILLE, CA 96130
 United States

Ultimate Destination:
 LASSEN COUNTY SHERIFF
 1415 SHERIFF CADY LN
 SUSANVILLE, CA 96130
 United States

Attention:
Name: Gina Mineau
Phone: 530-251-8013

Sales Contact:
Name: Dan Pena MR
Email: danp@sierraelectronics.com
Phone: 775-359-1121

Contract Number: NASPO ValuePoint
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	3	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	\$4,743.54	\$14,230.62
1a	3	QA05507AA	DEL: DELETE 7/800 MHZ BAND		
1b	3	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION		
1c	3	QA05100AA	ENH:STD WARRANTY APPLIES-NO SFS		
1d	3	H35BT	ADD: CONVENTIONAL OPERATION		
2	3	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$109.50	\$328.50
Estimated Tax Amount					\$1,055.65
Total Quote in USD					\$15,614.77

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690 E. Glendale Ave, Suite 9B, Sparks, NV 89431
 (775) 359-1121 (800) 874-7515

NASPO CONTRACT SALES QUOTE

TO: Lassen County Sheriff's Dept
 Dean Growden
 1415 Sheriff Cady Rd
 Susanville, CA 96130
 530-251-8015

Date: **2/1/2019**
 Sales Rep: Dan Pena
 Terms Net 30
 Expires: 3/3/2019

REF# DQM1471

ITEM	DESCRIPTION	QTY	UNIT PRICE	AMOUNT
SVR-200VBN	SVR VEHICLE REPEATER	3	\$1,095.00	\$3,285.00
7505-10-1045	Pyramid Interface Cable for 100 watt XTL2500	3	\$125.00	\$375.00
Flat Rate	Program radio and interface radio to repeater	3	\$375.00	\$1,125.00

Quote Expires: 30 DAYS

Subtotal	\$4,785.00
Sales Tax	\$265.35
Total	\$4,785.00

\$ 5050.35

Notes:

For questions regarding this quote please contact:

Dan Peña
 Office – 775-359-1121
 Cell -775-846-6904
 Toll Free – 800-874-7515
danp@sierraelectronics.com

Sierra Electronics
690 East Glendale Ste.9B
Sparks, NV 89431





361 Railroad Ave
 Nevada City, CA 95959
 Phone 530-477-2590
 Fax 530-478-9188
 E-Mail cs@49er.cc

Quote 47647



Quoted 1/28/2019

Bill To

Lassen County OES
 697-345 Hwy 36
 Susanville, CA 96130

Ship To

Lassen County OES
 Attn: Mark Rotlisberger
 697-345 Hwy 36
 Susanville, CA 96130

Quote Expires

3/28/2019

Purchase Order	Ship Via	FOB	Reference	Entered By	Terms
	UPS Ground	Destination		JLC 1/28/2019	Prepaid
Product	Description	Ordered	Price	Amount	
HHEVVHADKM	XG-75P, 136-174 MHz, 5 Watt, System, Full Keypad Midnight Black - Harris EVXG-PFV1M Portable Radio	8	1,631.70	13,053.60	
ANEVHEHA9V	9 Inch Wideband Antenna, EVXG-NC5W - VHF 150-1 74 MHz, 0db Gain for Harris Radio XG-75P	8	18.50	148.00	
BADPRCHA36	3600 mAh / Li-Poly Rechargeable Battery, MAEV-PA2 U for Harris XG-75P	16	103.60	1,657.60	
CHEVDTHA6B	6-Bay Charger, MAEV-CH4B for Harris Radio XG-75 P	1	611.60	611.60	
CHEVDTHA1B	Desktop Charger, MAEV-NCH9T - for Harris Radio XG -75P	8	102.50	820.00	
AAEVSPHAPEV	Standard Speaker Mic, MAEV-NAE9D - IP65 (Washa ble), Intrinsically Safe, Emergency Button and 2-Positi on Volume Control, 2.5mm audio jack for Harris Radio XG-75P	8	114.70	917.60	
CAEVLHAL7	Leather Holster, MAEV-NHC2C - Belt Loop, for Harris Radio XG-75P	8	96.20	769.60	
FEEVSFMG	Max Systems/Groups Feature, MAEV-NPL3R for Harris Radio XG-75P	1	5.00	5.00	
FEEVSFVS	Conventional Vote Scan Feature, EV-PL4E for Harris Radio XG-75	1	177.60	177.60	
PRSWHARPM/2	Programming Software, SS-SW1E - RPM/RPM2 Software, Includes 5 years of ANNUAL UPDATES (NO DONGLE), for Programming, Radio Personality and Device Management for ALL Harris Brand Radios	1	1,051.60	1,051.60	
PRDPPCHASE	PC Programming Cable, CA-023407-001 - 9-Pin Serial Port, for Harris Radio XG-25 and XG-75, XG-15 P	1	167.20	167.20	
UPS Ground	UPS Ground Freight & Insurance	1	199.00	199.00	

We appreciate the opportunity to do business with you!

Sub-total **\$19,578.40**

Tax 7.25% **1,405.01**

Total **\$20,983.41**



CALL TO ORDER: (800) 552-0707

SHOPPING CART

	PRODUCT NAME	UNIT PRICE	QTY	SUBTOTAL
	KNG-P150S VHF 136-174 MHZ	\$1,995.00	<input type="text" value="8"/>	\$15,960.00
	BLACK, 2200 MAH / LI-ION BATTERY FOR KNG	\$145.00	<input type="text" value="16"/>	\$2,320.00
	BLACK DUAL CUP DESKTOP CHARGER FOR KNG P	\$199.00	<input type="text" value="8"/>	\$1,592.00
	KAA0301P 6-BAY CHARGER FOR KNG P SERIES	\$778.00	<input type="text" value="1"/>	\$778.00
	KAA0810G2 8 INCH ANTENNA VHF 136-174 MHZ	\$39.00	<input type="text" value="8"/>	\$312.00
	KAA0204-E35 SPEAKER MIC FOR KNG P	\$200.00	<input type="text" value="8"/>	\$1,600.00
	KAA0733 RES PROGRAMMING SOFTWARE FOR KNG CD VERSION	\$375.00	<input type="text" value="1"/>	\$375.00



PRODUCT NAME	UNIT PRICE	QTY	SUBTOTAL
KAA0710 PC PROGRAMMING CABLE FOR KNG RADIOS	\$137.50	<input type="text" value="1"/>	\$137.50

Subtotal	\$23,074.50
Subtotal	\$23,074.50
Tax (California non-federal only)	\$1,672.90
Total	\$24,747.40