

Lassen County Probation Department

Adult & Juvenile Probation

2950 Riverside Drive, Suite 101 Susanville, CA 96130

Phone: (530) 251-8212 Fax: (530) 257-9160

MEMORANDUM

To:

Board of Supervisors

From:

Jennifer Branning, Chief Probation Officer

Date:

October 28, 2025

Subject:

Purchase of Public Safety Equipment

Recommendation: Board of Supervisors approve the purchase and authorize the Probation Department to purchase the requested Body Worn Cameras from Axon in an amount not to exceed \$551,384.03.

Discussion: On September 23, 2025, The Board of Supervisors approved the allocation of \$950,000.00 from the Community Correction Partnership (CCP) Budget towards public safety equipment. The CCP met and determined the immediate equipment need were Body Worn Cameras. These are a sole source item provided through Axon Enterprise, no competing bids or quotes were obtainable and Axon Enterprise has requirements for specific training and operations. This purchase will serve both the Probation Department and Sheriff's Department. This will allow our agencies to continue our field operations with up to date equipment for Post Release Community Supervision and high-Risk Felons. The Board could put out a Request for Proposals and Axon would be the only likely respondent.

Financial Impact: The purchase will come from budget unit 138-0551 Public Safety Equipment.

Attachments: A copy of the quote from Axon Enterprises.



Axon Enterprise, Inc. 17800 N 85th St Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic:(800) 978-2737 International: +1.800.978.2737

Q-749739-45910KP

Issued: 09/10/2025

Quote Expiration: 11/27/2025

Estimated Contract Start Date: 03/01/2026

Account Number: 533757

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	
Lassen County Probation Dept CA 2950 Riverside Drive, Suite 101 Susanville, CA 96130 USA	Lassen County Probation Dept CA 2950 Riverside Drive, Suite 101 Susanville CA 96130 USA Email: lcprb@co.lassen.ca.us	

PRIMARY CONTACT	SALES REPRESENTATIVE
Jennifer Miller Phone: Email: jmiller@co.lassen.ca.us Fax:	Zach Austin Phone: Email: zaustin@axon.com Fax:

Quote Summary

Program Length	60 Months	
TOTAL COST	\$96,140.40	
ESTIMATED TOTAL W/ TAX	\$98,889.00	

Discount Summary

Average Savings Per Year	\$4,455.69
TOTAL SAVINGS	\$22,278.44

Payment Summary

Date	The Section Control of the Control o		Subtotal	Tax	Total»
Feb 2026			\$96,140.40	\$2,748.60	\$98,889.00
Total			\$96,140.40	\$2,748.60	\$98,889.00

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Quote Unbundled Price: Quote List Price: Quote Subtotal: \$118,418.80 \$109,595.20 \$96,140.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	60	\$73.05	\$62.52	\$62.52	\$7,502.40	\$499.04	\$8,001.44
BWCamTAP	Body Worn Camera TAP Bundle	15	60	\$42.20	\$33.80	\$33.80	\$30,420.00	\$1,974.42	\$32,394.42
Ala Carte Hardwa	ire :		The state of the s	4 1					
H00002	AB4 Multi Bay Dock Bundle	2	····		\$1,638.90	\$319.00	\$638.00	\$52.64	\$690.64
H00001	AB4 Camera Bundle	15			\$899.00	\$179.80	\$2,697.00	\$222.50	\$2,919.50
A la Carte Softwai	resident de la companya de la compa						967.00		
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	15	60	A	\$27.12	\$27.12	\$24,408.00	\$0.00	\$24,408.00
ProLicense	Pro License Bundle	3	60		\$48.82	\$48.75	\$8,775.00	\$0.00	\$8,775.00
BasicLicense	Basic License Bundle	12	60		\$16.27	\$16.25	\$11,700.00	\$0.00	\$11,700.00
A la Carte Service	15								
85144	AXON BODY - PSO - STARTER	1			\$10,000.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
Total							\$96,140.40	\$2,748.60	\$98,889.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	15	1	02/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	17	1	02/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	17	1	02/01/2026
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	17	1	02/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	2	1	02/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	02/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	02/01/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	08/01/2028
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	15	1	08/01/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	02/01/2031
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	15	1	02/01/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	12	03/01/2026	02/28/2031
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	12	03/01/2026	02/28/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	9	03/01/2026	02/28/2031

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Bundle	Item	Description	QTY
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	3
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	15

Estimated Start Date Estimated End Date Estimated Start Date Estimated End Date

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Services

Bundle	Item	Description
A la Carte	85144	AXON BODY - PSO - STARTER

Warranties

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Bundle	Item	Description	QTY
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	15

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Shipping Locations

Location Number	Street	City	State	Zip	Country
1	2950 Riverside Drive, Suite 101	Susanville	CA	96130	USA
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Payment Details

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	15	\$24,408.00	\$0.00	\$24,408.00
Upfront	85144	AXON BODY - PSO - STARTER	1	\$10,000.00	\$0.00	\$10,000.00
Upfront	BasicLicense	Basic License Bundle	12	\$11,700.00	\$0.00	\$11,700.00
Upfront	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$7,502.40	\$499.04	\$8,001.44
Upfront	BWCamTAP	Body Worn Camera TAP Bundle	15	\$30,420.00	\$1,974.42	\$32,394.42
Upfront	H00001	AB4 Camera Bundle	15	\$2,697.00	\$222.50	\$2,919.50
Upfront	H00002	AB4 Multi Bay Dock Bundle	2	\$638.00	\$52.64	\$690.64
Upfront	ProLicense	Pro License Bundle	3	\$8,775.00	\$0.00	\$8,775.00
Total				\$96,140.40	\$2,748.60	\$98,889.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

Date Signed

9/10/2025





Axon Enterprise, Inc. 17800 N 85th St Scottsdale, Arizona 85255 United States VAT: 86-0741227

Domestic:(800) 978-2737 International: +1.800.978.2737

Issued: 09/10/2025
Quote Expiration: 11/27/2025
Estimated Contract Start Date: 03/01/2026
Account Number: 138523
Payment Terms: N30

Mode of Delivery: UPS-GND Credit/Debit Amount: \$0.00

Q-749406-45910KP

SHIP TO	BILL TO
Lassen County Sheriff's Office - CA 1415 Sheriff Cady Ln Susanville, CA 96130-3782 USA	Lassen County Sheriff's Office - CA 2950 Riverside Dr Ste 101 Susanville CA 96130-4754 USA Email:

PRIMARY CONTACT	SALES REPRESENTATIVE
Richard Gatewood Phone: (530) 251-5257 Email: rgatewood@co.lassen.ca.us Fax: (530) 251-2884	Kyle Panasewicz Phone: +1 4803294734 Email: kpanasewicz@axon.com Fax: (480) 905-2071

Quote Summary

Program Length	60 Months	
TOTAL COST	\$438,752.00	
ESTIMATED TOTAL W/ TAX	\$452,495.03	

Discount Summary

Average Savings Per Year	\$23,290.63
TOTAL SAVINGS	\$116,453.16

Payment Summary

Dâte	Subtotal	Tax	Total
Feb 2026	\$438,752.00	\$13,743.03	\$452,495.03
Total Color	\$438,752.00	\$13,743.03	\$452,495.03

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Quote Unbundled Price:

Quote List Price:

Quote Subtotal:

\$555,181.00 \$506,023.00 \$438,752.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program				1. The second se					
BWCamTAP	Body Worn Carnera TAP Bundle	75	60	\$43.32	\$33.80	\$33.80	\$152,100.00	\$9,872.16	\$161,972.16
BWCamMBDTAP	Body Wom Camera Multi-Bay Dock TAP Bundle	10	60	\$73.05	\$62.52	\$62.52	\$37,512.00	\$2,495.18	\$40,007.18
A la Carte Hardware									
H00002	AB4 Multi Bay Dock Bundle	10			\$1,638.90	\$319.00	\$3,190.00	\$263.18	\$3,453.18
H00001	AB4 Camera Bundle	75			\$899.00	\$179.80	\$13,485.00	\$1,112.51	\$14,597.51
A la Carte Software									
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	75	60	THE RESERVE AND THE PROPERTY OF THE PROPERTY O	\$27.12	\$27.12	\$122,040.00	\$0.00	\$122,040.00
ProLicense	Pro License Bundle	14	60		\$48.82	\$48.75	\$40,950.00	\$0.00	\$40,950.00
BasicLicense	Basic License Bundle	61	60		\$16.27	\$16.25	\$59,475.00	\$0.00	\$59,475.00
A la Carte Services				4					
85144	AXON BODY - PSO - STARTER	1			\$10,000.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
Total							\$438,752.00	\$13,743.03	\$452,495.03

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	75	1	02/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	2	1	02/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	83	1	02/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	83	1	02/01/2026
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	83	1	02/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	10	1	02/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	10	1	02/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	10	1	02/01/2026
Body Wom Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	10	1	08/01/2028
Body Wom Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	77	1	08/01/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	10	1	02/01/2031
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	77	1	02/01/2031

Software

Bundle	 Îtem	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	 73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	61	03/01/2026	02/28/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	61	03/01/2026	02/28/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	42	03/01/2026	02/28/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	14	03/01/2026	02/28/2031
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	75	03/01/2026	02/28/2031

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON BODY - PSO - STARTER	1

Warranties

Bundle	ltem	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	10	02/01/2027	02/28/2031
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	2	02/01/2027	02/28/2031
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	75	02/01/2027	02/28/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1415 Sheriff Cady Ln	Susanville	CA	96130-3782	USA

Payment Details

Feb 2026						
Invoice Plan	ltem	Description	Qty	Subtotal	Tax	Total
Year 1 Upfront	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	75	\$122,040.00	\$0.00	\$122,040.00
Year 1 Upfront	85144	AXON BODY - PSO - STARTER	1	\$10,000.00	\$0.00	\$10,000.00
Year 1 Upfront	BasicLicense	Basic License Bundle	61	\$59,475.00	\$0.00	\$59,475.00
Year 1 Upfront	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$37,512.00	\$2,495.18	\$40,007.18
Year 1 Upfront	BWCamTAP	Body Worn Camera TAP Bundle	75	\$152,100.00	\$9,872.16	\$161,972.16
Year 1 Upfront	H00001	AB4 Camera Bundle	75	\$13,485.00	\$1,112.51	\$14,597.51
Year 1 Upfront	H00002	AB4 Multi Bay Dock Bundle	10	\$3,190.00	\$263.18	\$3,453.18
Year 1 Upfront	ProLicense	Pro License Bundle	14	\$40,950.00	\$0.00	\$40,950.00
Total		The state of the s		\$438,752.00	\$13,743.03	\$452,495.03

Mar 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

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Signature

Date Signed

9/10/2025

