# KELLEY COTE DIRECTOR

# Lassen County Department of Child Support Services



P.O. Box 999 (Mailing) 1600 Chestnut Street (Physical) Susanville, CA 96130 CSE IVR 1-866-901-3212 Fax (530)251-2667 SDU IVR 1-866-325-1010

**September 12, 2017** 

To:

Aaron Albaugh, Chair

**Lassen County Board of Supervisors** 

From:

Kelley Cote, Director

Department of Child Support Services

#### **SUBJECT:**

Request the Board of Supervisors to approve Child Support staff members, Chris Sullivan, Office Manager to travel to Anchorage, AK to participate in the Western Interstate Child Support Enforcement (WICSEC) 34<sup>th</sup> Annual Training Conference on September 23, 2017 through September 29, 2017, for an estimated total of \$2,492.

The Department respectfully requests the Board of Supervisors approve the following:

- 1. Approve the Travel Authorization and Report for Chris Sullivan in the estimated amount of \$2,492.
- 2. Authorize the Chief Executive Office to sign the Travel Authorization and Report.

#### **FISCAL IMPACT:**

There is no fiscal impact to the County General Fund; there is no net increase to appropriations. Costs will be covered with federal and state child support funds – Fund 528 – Budget Unit 0432.

Email <u>lccss@lassen.cse.ca.gov</u>

Web site www.lassencounty.org

# LASSEN COUNTY TRAVEL AUTHORIZATION AND REPORT

The County Travel Policy and bargaining unit MOUs can be found on the county intranet at I:\Policies and Procedures.

Incomplete Travel Authorizations and claim forms will be returned to the department.

Once a Travel Authorization Form has been signed by the appropriate authority is should not be changed - enter actual expense in the Actual column.

Questions regarding how to complete County forms or allowable expenses should be referred to the Lassen County Auditor's Office.

EMPLOYEE NAME:		Chris Sullivan					BARGAINING UNIT:	MID-MANAGEMENT		
DEPARTMENT:		Department of Child Support Services					0 0 and 00 g		=	
FUND		528	B/U	0432	ACCOUNT	3	002901			
TRAVEL DETAIL	<u>.s</u>				- Lo-					
DATES:	9/23/2017	through:	9/29/2017				TIME DEPARTED:	6:00 AM	<b>∠A</b> .M	□P.M
FROM:	Susanville (City)	_ TO:	Anchorage,	AK		,	TIME RETURNED:	11:30PM	<b>□</b> A.M	<b>☑</b> ₱.M.
MODE OF TE		ect from list):		AR		NATURE	OF BUSINESS:	WICSEC 34TH Annu	ual Training Confor	0000
						TWITOTE	Estimated	Actual (if different)	Date Paid or check number	Notes or special instructions
						Registration	415.00		5/31/2017	
		Reimburs	sable miles	169	х	\$0.535	90.42			Check
			Alaska Airlines		Secondary Transportation		556.10		7/25/2017	CalCard
Lodging: Numbe	er of Days	6	@	\$184	per day		1,108.80			Cal Card
Date:	9/23/17	9/24/17	9/25/17	9/26/17	9/27/17	9/28 -29/17				
Breakfast @ \$ 11.00	11.00	11.00	11.00	11.00	11.00	22.00				
Lunch @ \$12.00	12.00	12.00	12.00	12.00	12.00	24.00				
Dinner @ \$23.00	23.00	23.00	23.00	23.00	23.00	46.00				
TOTALS Per my bargaining unit	's MOU I may i	46.00 request meals		46.00	46.00	92.00	322.00			Check
reimbursed at reasona will be attached to all c	laims for reimb	ursement. I								
understand that perdie be mixed on any one d		d receipts may	y not							
ncidental Expenses		Airport Parking								
			т/	TAL FOTIM	TED COST	OF TRAVEL	<b>A</b> 0.400.00			
			10	OTAL ESTIMA	ALED COST		\$ 2,492.32 CTUAL EXPENSE			
					TRAV		TO EMPLOYEE			
							CARDCHARGES			
							TO EMPLOYEE	7 7 13 7		
Department Head	l Authoriza	tion for Tr	avol					under penalty of perius, o	totas that the items listes	d on this plaim are true
payment will not be ma	de without pro	per authorizati	on)	0.1			and correct, that th	under penalty of perjury, s le amounts are properly di d that the claim is being p	ue this claimant, that no i	items have been
Kulley Catt				117		were incurred. I co	ertify from my own knowled se by the department for t	dge, the articles or servi he purpose indicated and	ces listed on this claim d that the articles or	
Department Head Date approved Services have been delivered or performed and that this claim does not violate of Article 4, Chapter 1, Division 4 of Title 1 of the government code (conflict of					not violate any provisions conflict of interest).					
iscal Officer (if necessary)  Date approve				ed						
Director Date approve			ed		ί-					
AO (if necessary)			7	Date approve	d by Board	(if	2	Signature of Claimar	nt I	8-21-17 Date
				necessary)		<b>1</b> 0.400	`	orginature or Granfildi		Jace

Per Lassen County Travel Policy #01-P01 all travel outside of the county must be authorized in advance.

Department Heads shall authorize travel up to \$1500. The CAO shall authorize any travel between \$1500 - \$2000. The Board of Supervisors shall authorize any travel over \$2000.

All travel requests by members of boards and commissions must be authorized in advance by the Board of Supervisors and/or the CAO.



# WICSEC 2017 Annual Training Conference Dena'ina Civic and Convention Center Anchorage, Alaska September 24 – 28, 2017

Tentative Agenda (Subject to change)

### Sunday, September 24, 2017

1:00 pm to 4:00 pm

Registration

4:00 pm to 5:00 pm

First Timers Orientation

5:00 pm to 7:00 pm

Presidents Reception

## Monday, September 25, 2017

7:30 am to 8:30 am

Continental Breakfast

8:30 am to 10:00 am

**Opening Plenary** 

10:00 am to 10:30 am

Break

#### **Concurrent Workshops**

- eLearning: No longer the last frontier?
- Employer Outreach Partnering to Improve Collections

10:30 am to 12:00 pm

- Intergovernmental Payment Redirects
- Child Support Guidelines What's Going On (CLE)
- Relationships with Benefits: Building more than a system
- Effective Management Strategies/Management Boot Camp

12:00 pm to 1:30 pm

Lunch On Your Own

#### **Concurrent Workshops**

- Cultural Competency/Implicit Bias
- Long Term Customer Service to Build a Lifetime Relationship (Part 1)

1:30 pm to 3:00 pm

- International Collaboration: Case processing under the Hague Child Support Convention
- Confidentiality Will I Know it When I See It? (CLE)
- Challenges and Success in the Collection of Child Support
- Facing, Adapting, and Conquering Change

3:00 pm to 3:30 pm

**Break** 

**Concurrent Workshops** 

3:30 pm to 5:00 pm	<ul> <li>Everybody Needs a Little "Nudge"; How to use behavioral science concepts in the child support program</li> <li>Long Term Customer Service to Build a Lifetime Relationship (Part 2)</li> <li>International Currency and Payment Options</li> <li>The Uniform Parentage Act: Addressing Challenges Facing Same-Sex Parents</li> <li>Encouraging Better Conversations with Children and Custodians though Mobile</li> <li>Inspiring Women in Leadership</li> </ul>
	Evening Activities on Your Own

Evening Activities on Your Own

	Tuesday, September 26, 2017				
7:30 am to 8:30 am	Continental Breakfast				
8:30 am to 10:00 am	Plenary 2				
10:00 am to 10:30 am	Break				
10:30 am to 12:00 pm	<ul> <li>Concurrent Workshops</li> <li>Leading in Changing Times: Today, Tomorrow, and Beyond</li> <li>No Red Hens Allowed – Collaboration of Services</li> <li>State, Tribal, and Intergovernmental Case Processing</li> <li>The Art of Legal Writing (CLE)</li> <li>Irresistible Engagement: A new path forward in employee engagement</li> <li>Overcoming Your Fear of Public Speaking</li> </ul>				
12:00 pm to 1:30 pm	Lunch On Your Own				
1:30 pm to 3:00 pm	IJ Fair				
3:00 pm to 3:30 pm	Break				
3:30 pm to 5:00 pm	<ul> <li>Concurrent Workshops</li> <li>Teaming up to Improve Outcomes</li> <li>Outreach Strategies: Combing old school and new school approaches for successful outcomes</li> <li>The Complex World of Interstate Cases</li> <li>CLE Workshop</li> <li>Motivational Interviewing</li> <li>The Chicken or the Egg: Leadership vs. Management</li> </ul>				
	Evening Activities on Your Own				

Wednesday, September 27, 2017				
7:30 am to 8:30 am	Continental Breakfast			
8:30 am to 10:00 am	Plenary 3			

10:00 am to 10:30 am	Break
	Concurrent Workshops
10:30 am to 12:00 pm	<ul> <li>Final Rule, Flexibility, Efficiency, and Modernization in Child Support Programs</li> <li>Outreach: Planning, market research, branding, implementing and assessing</li> <li>Interstate 101</li> <li>Behavioral Interventions for Child Support: Simple Changes to Promo Parental Engagement</li> <li>Child Support Grants: Creating alphabet soup or building evidence for more efficient programs</li> <li>Child Support Introspective – Powered by Pecha Kucha</li> </ul>
12:00 pm to 1:30 pm	Lunch On Your Own
1:30 pm to 3:00 pm	<ul> <li>Concurrent Workshops</li> <li>Project Management - Starting on the Same Page - Effective Project Initiation</li> <li>Text Messaging and Social Media - Connecting with Millennials</li> <li>Tribal 101</li> <li>Poverty Simulation (No Break, session will end at 4:30) (CLE)</li> <li>Incarceration Nation: Reentry and Reality</li> <li>Professional Development Workshop</li> </ul>
3:00 pm to 3:30 pm	Break
3:30 pm to 5:00 pm	<ul> <li>Concurrent Workshops</li> <li>Making Training "Stick": Using Implementation Science to Ensure What Is Taught Is Practiced</li> <li>The Opioid Epidemic and Child Support</li> <li>Tribal Sovereignty and Relationships</li> <li>Poverty Simulation Continued</li> <li>The Changing Face of Child Support - One Step at a Time</li> <li>Understanding Adult Learning Styles</li> </ul>
6:00 pm to 8:00 pm	Authentic Alaskan Reception  Are you tired of the same old awards banquet? Network with peers in a fun reception-style celebration of Alaskan cuisine, culture and entertainment

Thursday, September 28, 2017				
8:00 am to 9:30 am	Breakfast Buffet and Business Meeting			
9:30 am to 11:00 am	Plenary 4			

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# WICSEC 34th Annual Training Conference

Sunday, September 24, 2017 (2017-09-24) - Thursday, September 28, 2017 (2017-09-28)

#### **Dena'ina Convention Center**

600 W. Seventh Avenue Anchorage, Alaska 99501 United States 907-263-2850

Melissa G. Rael Conference Planner Melissa@mgr-events.com Phone: (505) 508-2999 Fax: (505) 890-0703 www.wicsec.org

Email Us

# Your registration is complete.

A confirmation email has been sent to sullivan.christina@lassen.cse.ca.gov.

# Thank you for registering to attend. We look forward to seeing you in Anchorage, Alaska!

Visit www.wicsec.org for conference updates!

## **Attendee Information**

**Registration ID:** 

102401221

Registrant:

Christina Sullivan

Office Manager

Lassen County Child Support

2950 Riverside Dr STE 104

Susanville, CA 96130

**Registration Date:** 

5/30/2017 11:15 AM

**Registrant Type:** 

Early Bird Attendee Registration (by August 15)

Status:

Confirmed

Work Phone:

530-251-2648

Cell Phone:

530-249-4272

Email:

sullivan.christina@lassen.cse.ca.gov

First OR Nickname to appear on name badge:

Chris Sullivan

I give my permission to text for the conference app. Message and data rates may apply.

**V** 



# **Attendance Options**

#### **President's Welcome Reception**

1

Sunday, September 24, 2017 5:00 PM - 7:00 PM (Mountain Time)

Add to My Calendar

I will attend the WICSEC Awards Banquet

1

Wednesday, September 27, 2017 6:00 PM - 8:00 PM (Mountain Time)

Add to My Calendar

**WICSEC Breakfast Business Meeting** 

-1

Thursday, September 28, 2017 8:00 AM - 9:30 AM (Mountain Time)

Add to My Calendar

I have special dietary and/or accessibility needs.

Please describe:

Gluten Free

## Fees

#### **Early Bird Registration Fee**

Quantity:

Unit Price: \$415.00 Amount: \$415.00

Subtotal: \$415.00

Total: \$415.00

#### **Transactions**

#### **Transaction Amount**

Date: 5/30/2017 Amount: \$415.00 Balance: \$415.00 Online Credit Card Payment (\*\*\*\*\*\*\*\*\*0288) Details

Date: 5/30/2017 Amount: (\$415.00)

Balance: \$0.00

**Current Balance:** \$0.00

#### **Payment Method:**

Credit Card (Visa)

The online credit card payment for this event will be listed on your credit card statement with the name WICSEC Conference.

#### Refund Information

Cancellation/Refund Policy: Registration refund requests must be made in writing and sent via mail, fax, or email before September 1, 2017 to the contact information above. WICSEC will not honor refund requests after the deadline. All cancellations and refund requests will be subject to a \$75 processing fee. You may substitute

another attendee at any time. Please send substitution information to the address above. WICSEC cannot be responsible for cancellation or change charges assessed by airlines, hotels, travel agents or other institutions.

Event Home | Event Contact Information

Interested in hosting your own event? Get Started!

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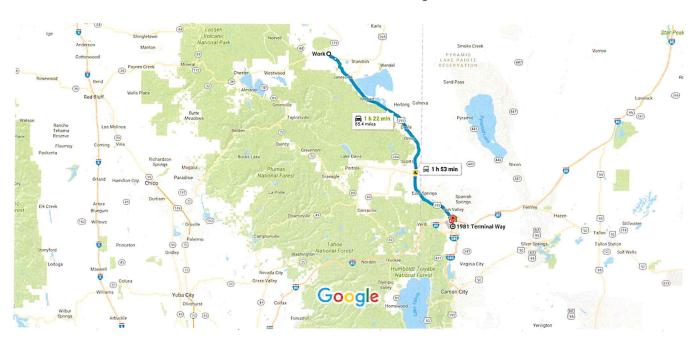
Quick, easy and affordable online event registration and event management software for all event sizes.

# Google Maps

# 2950 Riverside Dr to 1981 Terminal Way, Reno, NV 89502

Drive 85.4 miles, 1 h 22 min

Chris Sullivan - WICSEC Annual Training Conference



Map data @2017 Google United States 10 mi

## 2950 Riverside Dr

Susanville, CA 96130

1	1.	Head southeast on Riverside Dr	
Þ	2.	Turn right onto CA-36 E	0.3 mi
1	3.	Continue onto US-395 S  1 Entering Nevada	2.9 mi
t	4.	Continue onto I-580 S/US-395 S	80.2 mi
r	5.	Take exit 65A for Villanova Dr toward Plumb Ln	1.6 mi
<b>←</b> 1	6.	Turn left onto Villanova Dr	0.2 mi
			0.1 mi

- 7. Turn right onto Terminal Way
  - 1 Destination will be on the right

0.1 mi

# 1981 Terminal Way

Reno, NV 89502

These directions are for planning purposes only. You may find that construction projects, traffic, weather, or other events may cause conditions to differ from the map results, and you should plan your route accordingly. You must obey all signs or notices regarding your route.

### Cote, Kelley@Lassen

From:

Sullivan, Christina@Lassen

Sent:

Wednesday, August 16, 2017 10:34 AM

To:

Cote, Kelley@Lassen

Subject:

FW: Confirmation Letter - XBJODB 09/22/17 - from Alaska Airlines

Here you go. I tried to print it but it shut down my Outlook.

Thank you,

Chris Sullivan
Office Manager
Lassen County Child Support
530-251-2648

From: Alaska Airlines [mailto:Alaska.IT@alaskaair.com]

Sent: Friday, July 21, 2017 2:25 PM

**To:** Sullivan, Christina@Lassen <Sullivan.Christina@lassen.cse.ca.gov> **Subject:** Confirmation Letter - XBJODB 09/22/17 - from Alaska Airlines

If you have trouble viewing this message, click here to request a plain text-only version of this email.



Confirmation code:

**XBJODB** 

You're all set. Thank you for booking with Alaska and we look forward to seeing you on board.

Manage your trip online and view full details about your flight reservation and fare. You can choose seats, make service requests, and make changes to your flight.

MANAGE TRIP

Flight

Departs

Arrives

Class

Traveler(s)

Seat(s)

Alaska.

Reno (RNO)

Seattle (SEA)

Christina Sullivan

17D

Alaska 2250 Bombardier Q400 Fri, Sep 22 6:50 am

Fri, Sep 22 8:54 am

22

V (Coach)

Operated By Horizon Air as Alaska Airlines. Check in with Alaska Airlines.

Alaska. Alaska 95 Boeing 737-900 Seattle (SEA) Fri, Sep 22 10:25 am

Anchorage (ANC) Fri, Sep 22 1:12 pm

G Christina Sullivan (Coach)

29A

Alaska.

Alaska 100 Boeing 737-800 Anchorage (ANC)

Sun, Oct 1 1:40 pm

Seattle (SEA) Sun, Oct 1 5:58 pm

G Christina Sullivan (Coach)

31A

Alaska.

Seattle (SEA) Sun, Oct 1

Reno (RNO) Sun, Oct 1 9:38 pm

Christina Sullivan (Coach)

18E

Alaska 2351 Bombardier Q400

7:40 pm

Operated By Horizon Air as Alaska Airlines. Check in with Alaska Airlines.

#### Additional information

#### Prohibited hazardous materials

The Federal Government has specific restrictions about hazardous materials in carry-on and checked baggage. Failure to declare hazardous materials may result in civil and criminal penalties. For more information, visit: the FAA website.

#### Summary of airfare charges

Christina Sullivan

Mileage Plan # \*\*\*\*\*0626

Ticket 0272146499997

Base Fare and Surcharges

Taxes and Other Fees

Per person total

\$473.92

\$82.18

\$556.10

Total charges for air travel

View all taxes, fees and charges

USD \$556.10

#### Total charges and credits

Nonrefundable fare of \$556.10 was charged to the Visa card with number \*\*\*\*\*\*\*\*\*\*\*\*\*0288 held by Christina M Sullivan on 07/21/2017.

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#### Need a ride?

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HOTEL DETAILS

Hotel Name

Hotel Captain Cook 939 West 5th Ave

Hotel Address Main Phone

1-907-276-6000

Reservation Phone

Fax

1-907-3432298

Reservation Email

reservations@captaincook.com

RESERVATION DETAILS

Itinerary Number

10237B27428035 Confirmation Number26969SB134972

Arrival

9/23/2017

Departure

9/29/2017

Number of Guests

**Guests Summary** 

1 Adult

Number of Rooms

Room Type

Deluxe Double

**Booked Rate** 

WICSEC Annual Training Conference

Cancel 24 hours prior to arrival local Hotel time to avoid penalty. Web bookings subject to fees when canceled

directly with the property, cancel online to avoid fees. Must be at least 21 years of age with valid Major Credit

**Policies** card upon arrival.

All reservations must be guaranteed with a credit card.

PRICE DETAILS

Room Total

USD 990.00

Package Total

Occ Tax

USD 118.80

Itinerary Total

USD 1,108.80

**Guest Information** 

Name

Mrs. Kelley Cote

Company Name

Lassen County Dept of Child Support

Address

2950 Riverside Drive, Suite 104

City State/Province Susanville California

Country

**United States** 

Postal Code

96130

Daytime Phone

530-251-2640

Email Address

cote.kelley@lassen.cse.ca.gov

**Payment Information** 

Cardholder Name

Kelley Cote

Card Type Card Number **VISA** 

**Expiration Date** 

XXXXXXXXXXXX4421



HOME ABOUT WICSEC CONFERENCE AWARDS SCHOLARSHIPS RESOURCES

NEWSLETTER COMMITTEES

Home > About WICSEC

# **About WICSEC**

What is WICSEC? The Western Interstate Child Support Enforcement Council (WICSEC) was formed in 1983. Child Support leaders from the States of Washington and Oregon realized it would be beneficial for all Western States to form an alliance to better deal with the growing issues surrounding the child support enforcement program. Taking its lead from the National Child Support Enforcement Association (NCSEA) and the Eastern Regional Interstate Child Support Enforcement Association (ERICSA), a meeting was convened and the Council was established. WICSEC is a non-profit organization of public and private child support enforcement agencies and professionals from states, tribes and territories west of the Mississippi River. Its purposes are: — To foster interstate and inter-jurisdictional cooperation in the establishment and enforcement of child and medical support and the establishment of paternity;

 To facilitate the exchange of knowledge between and among members of the organization that supports and improves interjurisdictional, interstate and international child support practice and procedures;

# **Quick Links**

- About WICSEC
  - WICSEC 2017 Conference Planning Committee
  - WICSEC Board Advisors and Affiliates
- WICSEC Board of Directors
- WICSEC Bylaws
- WICSEC Executive Committee
- Awards
- Committees
- Conference
- Newsletter
- Resources

- To provide for regular meetings, training workshops, seminars and conferences to discuss, teach and educate the membership in order to achieve continued improvement in child and medical support order establishment, the collection of child and medical support, and paternity establishment; and
- To recommend and publicize to its membership relevant legislative, organizational and procedural proposals, considerations and changes to the child support enforcement program.

The Council is comprised of seventeen (17) Directors:

- One (1) Director must be a State IV-D Director from a state west of the Mississippi River;
- One (1) Director must be a IV-D employee from a state, tribe or U.S. territory west of the Mississippi River;
- One (1) Director must work for a private business that provides services or products to state or county child support enforcement agencies, or to custodial parents, in a state west of the Mississippi River;
- One (1) Director serves as a Director at Large, who is a resident of any state, tribe, or U.S. Territory;

All remaining Directors shall be residents of states, tribes or U.S. territories that are west of the Mississippi River, except as expressly provided otherwise in the WICSEC Bylaws

For more information about WICSEC, please see our WICSEC Strategic Plan

33 32
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Linked in

# Sign up for email updates about WICSEC

Sign Up for WICSEC Email Updates

Privacy by **SafeSubscribe**<sup>sM</sup>
For Email Marketing you can trust

# Board Member Login

You are not logged in.

Username

# Western Interstate Child Support Enforcement Council

# By-Laws

#### Article I. Name and Purpose

- Section 1. The organization shall be known and shall conduct business as the Western Interstate Child Support Enforcement Council (Council).
- Section 2. The Council shall be a non-profit organization of participating public and private child support enforcement agencies and professionals. Its purposes shall be:
  - A. To foster interstate and inter-jurisdictional cooperation in the establishment and enforcement of child and medical support and the establishment of paternity;
  - B. To facilitate the exchange of knowledge between and among members of the organization that supports and improves inter-jurisdictional, interstate and international child support practice and procedures;
  - C. To provide for regular meetings, training workshops, seminars and conferences to discuss, teach and educate the membership in order to achieve continued improvement in child and medical support order establishment, the collection of child and medical support, and paternity establishment; and
  - D. To recommend and publicize to its membership relevant legislative, organizational and procedural proposals, considerations and changes to the child support enforcement program.
- Section 3. In order to support its purpose, the Council may solicit and accept funding, grants and contributions from the public sector and agencies, private foundations and others.

#### Article II. Definitions

#### Section 1. Definitions

- A. Annual Conference" shall mean the training conference hosted each year by the Council.
- B. "Board of Directors" shall mean the 17 voting Directors elected pursuant to the Council By-Laws. The 17 voting Directors include six (6) Officers pursuant to Article V, Section 2. The terms "Director", "Directors", "Board Director", or "Board of Directors" shall mean only one or all of said voting Directors. Board Advisors, Board Affiliates, and Honorary Life Members shall not be considered voting Directors
- C. "Council" as used herein shall mean the Western Interstate Child Support Enforcement Council, and is comprised of all active WICSEC members.
- D. "Organizational year" shall mean the year period from the last day of the Annual Conference through the next to last day of the next Annual Conference.

#### Article III. Membership

- Section 1. Membership and participation in the Council shall be open to all public and private sector child support enforcement personnel, members of the judiciary and others, who by virtue of their academic, professional or legal relationship to the enforcement of child support, desire to participate in Council membership. Membership and participation in the Council shall also be open to any individual who has been voted an Honorary Life Member. Council membership is by individual.
- Section 2. Council membership is attained by payment of the registration fee for the annual conference. Membership may also be granted upon application to and approval of the Officers of the Council.
- Section 3. The annual conference registration fees shall be established by the Board of Directors upon recommendation of the Finance Committee pursuant to Article VII, Section 4, and Article VI, Section 2.
- Council membership begins at the time of payment of the annual registration fee for an Annual Conference and entitles them to membership through one Annual Conference that ends upon the commencement of the next Annual Conference. Participation on the WICSEC Board of Directors confers WICSEC membership of the Director during their term of office.

Section 5. At any Annual Conference the Board of Directors may, on its own initiative, appoint not more than two (2) persons to the status of Honorary Life Member. The Board of Directors shall apply such criteria as it may set to make such selection, but shall take into consideration the degree and length of service potential honorees have given to the Council and the child support community. Honorary Life Members shall not be required to pay Annual Conference registration fees. Honorary Life Members may be called upon in their individual capacities to advise the Board of Directors or serve the Board of Directors in an "ex-officio" capacity without voting rights. In all other respects, Honorary Life Members may participate in Board meetings as a member of the Board. This includes receiving notice of and participating, though not voting, in all Board meetings. Residency in a state, tribe or U.S. Territory west of the Mississippi River is not a requirement for Honorary Life Members.

#### Article IV. Board of Directors

- **Section 1.** The Council shall maintain a Board of Directors who shall be elected by a vote of the general membership of the Council.
- Section 2. The Board of Directors shall consist of all 17 voting Directors which includes:

President
Immediate Past-President
Vice President, who is also the President Elect
Second Vice President, who is also the Vice President Elect
Treasurer
Secretary
11 Non-Officer Directors

- Section 3. Board of Directors member terms shall commence on the last day of the Annual Conference during which they are elected and shall end on the next to last day of the Annual Conference during which the term shall expire. Directors will serve a three-year (3) term and may be re-elected for an additional three-year (3) term. No Director who has served two (2) full three-year (3) terms shall be eligible for re-nomination or re-election for another term until at least one organizational year has elapsed from the expiration of the prior term; except as provided in Article IV, Section 17 below. The time served by a Director appointed to fill an unexpired term shall not be counted toward the term limits.
- **Section 4.** The composition of the Board of Directors shall include:
  - One (1) Director who is a State IV-D Director from a state west of the Mississippi River;
  - One (1) Director who is an employee from a IV-D program from a state, tribe or U.S. territory west of the Mississippi River;
  - One (1) Director who is employed by a private business that provides services or products to state or county child support enforcement agencies, or to custodial parents, in a state west of the Mississippi River;
  - One (1) Director, at large, who is a resident of any state, tribe, or U.S. Territory.

The remaining Directors shall be residents of states, tribes or U.S. territories that are west of the Mississippi River, except as expressly provided otherwise by these By-Laws.

- Section 5. To the extent feasible, the terms of the Directors shall be staggered in such a manner as to provide for one-third (1/3) to expire at the end of each organizational year. The one-third (1/3) of the Directors whose terms are expiring shall be replaced by a like number of Directors in the manner prescribed by these By-Laws.
- Section 6. All Directors shall maintain, as a condition of holding office, an active membership with voting rights in the Council during the term of office.

- Section 7. In addition to the 17 voting Directors, the President in his or her discretion may appoint non-voting Board Advisors not to exceed three (3) in number serving concurrently. Board Advisors shall serve in an advisory capacity to the Board. Each term of service shall be no longer than one (1) year, shall begin on the day of appointment and shall expire on the next to last day of the annual conference following the appointment. Residency in a state west of the Mississippi River shall not be required for eligibility to serve as a Board Advisor.
- Section 8. In addition to the 17 voting Directors, and a maximum of three Board Advisors, the Board of Directors by majority vote may accept one (1) non-voting Board Affiliate from each organization with which the Board of Directors have approved arrangements for affiliation or reciprocation pursuant to Article IV, Section 13 below. Board Affiliates shall be persons designated to serve in this capacity by their respective organization. Board Affiliates shall serve in an advisory capacity to the Board of Directors. Board Affiliates shall inform the Board of Directors of positions, activities, and initiatives of the affiliated or reciprocal organization that they represent. The term of service of a Board Affiliate shall continue at the pleasure of the Board of Directors, but in no event shall exceed the term designated by the affiliated or reciprocal organization they represent. Residency in a state west of the Mississippi River shall not be required for eligibility to serve as a Board Affiliate
- Directors shall be selected through a process of nomination and election conducted in conjunction with each annual conference. The Nominating Committee, as established by these By-Laws, shall nominate candidates for Director positions subject to review by the Board of Directors as provided in Article VII, Section 3. The Board of Directors may establish procedures to obtain reasonable assurance that prospective candidates who are nominated will be able and permitted by their superiors to attend Board of Director meetings, the Conference Planning Meeting and the Annual Conference, and to otherwise effectively perform the duties and functions of a Director. The candidates so nominated for Director positions shall be submitted for confirmation and election by the Council membership at each Annual Conference. Confirmation shall be constituted by a majority vote of the Council members voting.
- In the event that any Director, except for the President, is ineligible, unable, unwilling or unfit to complete their term as Director, the President, with the approval of the majority vote of the Board of Directors, shall appoint a replacement to serve as Director for the remaining unexpired term of the vacating Director. The Board of Directors by majority vote may remove a Director for ineligibility, inability, or unfitness for office. Ineligibility shall be based upon a failure to retain Council membership during the term of office or, in the case of those three Director positions required to be reserved for persons with additional qualifications, upon the fact that the Director no longer meets those additional qualifications. Ineligibility shall also be based upon a failure to reside in a state west of the Mississippi for those Directors to whom such a requirement applies; provided that a Director no longer residing in a state west of the Mississippi may be permitted, by so requesting and upon approval by the a majority of the remainder of the Board of Directors, to complete their current term as Director. Such a Director shall be ineligible to serve a subsequent term as a voting Director so long as they continue to not reside in a state west of the Mississippi. Inability or unfitness shall be based upon criteria determined by the Board of Directors.
- Section 11. The Board of Directors, Board Advisors, Board Affiliates, and Honorary Life Members shall meet at the call of the President to handle the administrative business of the Council, including planning for the annual conference.
- Section 12. The Board of Directors may make statements on policy issues in the name of the Council and communicate those statements to Council members; federal, state and local legislators; and such other parties as the Board of Directors chooses.
- Section 13. The Board of Directors shall be responsible for policies concerning the administration and operation of the Council. Day to Day administration and operation shall be delegated to Officers of the Council. The Board of Directors may consider and enter into arrangements to affiliate, reciprocate or exchange representatives, ideas, recommendations, communications, and resources with other organizations having purposes or objectives in common with the Council.

- Section 14. For the purposes of the transaction of business at a Board of Director's meeting, a quorum shall consist of a simple majority of Directors authorized to vote. A Director serving as an Officer shall be counted as only one (1) person and have one (1) vote. A majority vote of the Directors who are present and authorized to vote shall be required to pass resolutions, ratifications or to transact other Council business. No Director may vote by proxy or appoint a proxy to vote.
- **Section 15.** A Director shall not be personally liable for breach of duty when acting in good faith as a Board of Director member.
- A Director shall not participate in or vote on any transaction in which they have a conflict of interest, except as provided herein. A conflict of interest for this purpose is defined to include a transaction in which a Director has a direct or indirect pecuniary interest. A Director has an affirmative duty to report any actual or potential conflict of interest to the Board of Directors at the earliest opportunity. The Director with the conflict of interest shall not participate in the vote; unless the Board of Directors by majority vote of the Directors present and voting determines the actual or potential conflict of interest is not significant with respect to the transaction, thereby allowing the Director to vote and otherwise participate. The Director shall have an ongoing affirmative duty to disclose any additional facts to the Board of Directors that might cause the Board of Directors to determine the conflict of interest is significant.
- The term limits set forth in Article IV, Section 3 above may be overridden by a supermajority vote of the Directors, as herein described. The Board of Directors may authorize a maximum of two consecutive extensions. Each term of extension shall be no greater than one year in length. Extensions may only be authorized by a vote of approval of three-fourths (75%) of the Board of Directors authorized to vote. A quorum of ninety percent (90%) of the Directors authorized to vote is required to validate the vote. Directors nominated for extension are not authorized to vote on their own extension. In the event the Board of Directors authorizes an override of the term limits of any Officer, the Board of Directors may authorize, by majority vote of the Directors present and voting, an audit of any and all Board of Directors records under the care, custody and control of said Officer. In addition to the term extensions provided herein, if necessary, the Immediate Past President's term limit shall be automatically extended by one (1) consecutive one-year (1) term in order to serve as Immediate Past President without a vote of the Board of Directors.
- Section 18 The President, or his or her designee, who must be an Officer, may authorize an electronic vote (i.e. Email) of the Board of Directors, as appropriate. For purposes of this Section, any Director who votes and is authorized to vote using electronic means shall deemed as being present.

#### Article V. Officers

Section 1. The Officers of the Council shall serve on the Executive Committee and shall be:

President
Vice President, who is also the President Elect
Second Vice President, who is also the Vice President Elect
Treasurer;
Secretary, and
Immediate Past President

Section 2. The Officers shall be elected at the Board of Directors Meeting held in conjunction with the annual conference prior to the Annual Business Meeting by a majority vote of the Board of Directors. Officers shall serve so long as they remain eligible and until their successors have been duly elected and have assumed office. The duties of the Officers shall be those specified in these By-Laws and such others as are normally associated with such offices, subject to the review and approval of the Board of Directors. Only existing Directors are eligible to be Officers of the Council.

- The President shall preside at and over all meetings of the Council and the Board of Directors. The President shall be responsible to carry out the mission and goals of the Council; to perform such other duties or take such other actions as may be required to promote the objectives of the Council or to conduct the business of the Council; to call special committee meetings for discussion or relevant or necessary business; to appoint such Board Advisors as the President deems expedient pursuant to Article IV, Section 7; to appoint such committees in addition to those provided for in Article VII as deemed necessary to carry out the business of the Council; and to appoint a replacement for any remaining term of a vacancy that should occur in an Officer or Director position subject to ratification by a majority of the Board of Directors. The President shall have the authority to bind the Council contractually; except that the Board of Directors may specifically authorize another individual to execute a contract on behalf of the Council.
- In the event of the President's absence or inability to perform the duties of the office of President, the Vice President shall perform the official duties of the President. Should the office of President become vacant by reason of ineligibility, resignation or death, the Vice President shall immediately become President for the unexpired term of the office. Where the Vice President serves out an un-expired term of office, said Vice President shall also succeed to the Presidency at the conclusion of the assumed term of office except as provided in Article V, Section 5.
- Section 5. The Board of Directors shall appoint the Vice President from the preceding organizational year as President for the current organizational year, unless the Board of Directors determines, for compelling reasons and by not less than a two-thirds (2/3) majority vote of a quorum of the Board of Directors, that another should serve as President. In the event the Board of Directors should so determine that such compelling reasons exist, the Board of Directors shall appoint, by a majority vote of a quorum of Directors, a person to serve as President from among those presently serving as Directors. The Vice President shall serve as the Host Site Chair of the Annual Conference and shall work with the Board of Directors and such consultants deemed necessary and appropriate by the Board of Directors. The Vice President shall be responsible for the development and preparation of all on-site planning, preparation, coordination and supporting activities associated with the Annual Conference. The Vice President shall also serve as chair of the Nominating Committee.
- Section 6. In the event of the Vice President's absence or inability to perform the duties of the office of Vice President, the Second Vice President shall perform the official duties of the Vice President. Should the office of Vice President become vacant by reason of ineligibility, resignation or death, the Second Vice President shall immediately become Vice President for the un-expired term of the office. Where the Second Vice President serves out an un-expired term of office, said Second Vice President shall also succeed to the Vice Presidency at the conclusion of the assumed term of office except as provided in Article V, Section 7.
- Section 7. The Board of Directors shall appoint the Second Vice President from the preceding organizational year as Vice President for the current organizational year, unless the Board of Directors determines, for compelling reasons and by not less than a two-thirds (2/3) majority vote of a quorum of the Board of Directors, that another should serve as Vice President. In the event the Board of Directors should so determine that such compelling reasons exist, the Board of Directors shall appoint, by a majority vote of a quorum of Directors, a person to serve as Vice President from among those presently serving as Directors. The Second Vice-President shall be responsible for the Annual Conference program agenda and any other duties delegated by the Vice President or Board of Directors.
- The Secretary shall preserve and distribute minutes of all meetings of the Board of Directors, the Executive Committee, and the Nominating Committee. The Secretary shall prepare and preserve, in proper form, the resolutions adopted by the Board of Directors or the Council. Within one month following the end of an organizational year, the Secretary shall prepare a complete copy of the minutes of the Board of Directors meetings taken and of the resolutions adopted by the Board of Directors or the Council and promptly transmit, or make available, a copy of the same to WICSEC's registered agent. The Secretary shall also maintain the Council's corporate records including a copy of the WICSEC Articles of Incorporation, the By-Laws, Council Membership List, Officers and Directors List with addresses, and shall transmit, or make available, those records to WICSEC's registered office. Unless otherwise provided by the Board of Directors, the office of the WICSEC registered agent shall serve as WICSEC's registered office.

- Section 9. The Treasurer shall receive, disburse, and account for monies received by the Council. The Treasurer shall prepare periodic statements of the Council's financial condition in such format, schedule or procedure proscribed by the Board of Directors. The Treasurer shall prepare an annual financial report at the end of each calendar year and submit such report to the Board of Directors for approval no later than March 31st of the year following the end of the reporting period. The Treasurer shall maintain and preserve the financial records of the Council; including tax returns, bank statements with cancelled checks and deposit slips, checkbooks, invoices and other documentation of expenses and expenditures, and financial statements. The Treasurer shall maintain and preserve the Council's statements of accounts and finances and transmit. or make available, a copy of the same to WICSEC's registered office. The Treasurer shall file all appropriate tax returns in a timely manner. The Treasurer shall also complete and file all necessary corporate reports and documents with the appropriate State Secretary of State, together with the required filing fees, to remain in good standing as a non-profit corporation. The Board of Directors may authorize the retention of such accounting and other professional assistance as the Board of Directors may deem appropriate to assist the Treasurer in the performance of their duties. The Council may bond the Treasurer at the expense of the Council in such amount as determined by the Board of Directors.
- Section 10. No person shall hold more than one (1) elected Office at the same time, except that Officers shall also be members of the Board of Directors. A Director who is also an Officer has only one vote on issues before the Board. Officers shall serve a term of one (1) organizational year beginning on the last day of the Annual Conference in which they are elected through the next to last day of the next annual conference. Officers may be reappointed or re-elected in the manner provided for appointment or re-election by this Article during their term of Board of Director service.
- Section 11. In the event that a President's term of office as President and as Director ends concurrently, in order to preserve the continuity of purpose and mission, upon the expiration of the President's terms as President and Director, such immediate past President shall, on a voluntary basis, continue to serve as an Officer one (1) additional organization year, irrespective of the state in which such past President may reside during such organizational year.

#### Article VI. Meetings

- Section 1. The Board of Directors shall hold at least one (1) joint annual meeting of the Board of Directors and the Council at a time and place to be determined by the Board of Directors. This meeting shall also be the Annual Conference.
- **Section 2.** The Board of Directors shall establish and charge a registration fee for the Annual Conference.
- Section 3. The Board of Directors shall convene an annual business meeting on the last day of each Annual Conference; to conduct such business of the Council as may be necessary including, but not limited to, the election of Directors and By-Laws amendments.
- Section 4. The Board of Directors shall endeavor to identify and select the place of each Annual Conference at least two (2) years in advance of the anticipated meeting and conference date to facilitate planning and preparation for the Annual Conference and to ensure public and private child support programs have adequate time to budget and plan for staff attendance. The Board of Directors may, in the event of unusual circumstance and for good cause, change the location and date of the Annual Conference as needed.
- Section 5. The Board of Directors, through the President, or by a notice approved by not less than forty percent (40%) of the Directors, may convene such other meetings as deemed necessary. Effective notice of any such meeting must be given to all Officers, Directors, Board Advisors and Board Affiliates. Minutes of such meetings shall be kept and distributed to the Board of Directors.
- Section 6. The Board of Directors may conduct periodic meetings by conference call or such other electronic means available. Minutes of such meetings shall be kept and distributed to the Board of Directors.

#### Article VII. Committees

- Section 1. There shall be seven (7) standing Committees of the Council. The Committees shall hold as many meetings as are necessary to perform the mandates required of each committee. The mandates of each committee shall include the responsibilities set out more fully in this Article together with such additional responsibilities established by the Board of Directors
- Section 2. The Executive Committee serves as the Policy Committee and as such shall study issues and proposals current and pertinent to child support enforcement programs and shall formulate recommendations to address such issues and improve such proposals. As necessary, the Committee shall solicit input and recommendations from the Council membership in the analysis of said issues and proposals. The Executive and Policy Committee shall consist of the Officers of the Council, and such other Directors and Council members as the President may appoint. The President shall either serve as Chairperson or designate another Director to serve as Chairperson.
- Section 3. The Nominating Committee shall identify qualified members of the Council to serve as Officers and Directors for impending vacancies and shall submit or refer such names to the Board of Directors for their consideration at their meeting held at the Annual Conference. Thereafter, the Board of Directors shall submit a list of Director nominees to the Council, no later than the second (2<sup>nd</sup>) day of the Annual Conference, for confirmation and election at the annual business meeting held on the last day of the Annual Conference The list of nominees for Officers shall be submitted by the Committee to the Board of Directors for election prior to the annual business meeting. The names of the elected Officers shall be announced to the Council at the annual business meeting. The Nominating Committee, in making its submissions, shall consider only those individuals who have current council membership acquired as provided by Article III, and who have complied with any and all other procedures established by the Board of Directors pursuant to Article IV, Section 9. In selecting nominees, the Nominating Committee shall take into consideration the geographic areas, including memberships within that area, and the various professional disciplines, including public and private affiliation, represented by the nominees. The Nominating Committee shall also consider Article IV, Section 4, in selecting Director nominees. The Nominating Committee shall consist of the Officers of the Council and other Directors as may be appointed by the Chairperson. The Vice President shall serve as Chairperson.
- Section 4. The Finance Committee shall advise the Board of Directors of measures desirable to improve the financial resources of the Council and may assist the Treasurer, at the request of the Treasurer, in the performance of his or her duties. The Committee shall also be responsible for recommending an amount for the Board of Directors to establish and charge for the Annual Conference registration fees pursuant to Article VI, Section 2. The Finance Committee shall consist of the Treasurer and at least four (4) other members of the Board of Directors as the President may appoint. The Treasurer shall serve as Chairperson.
- Section 5. The Communications Committee shall develop, review and edit the contents of the Council quarterly newsletter and such other Council publications, whether printed or electronic, as may be determined by the Board of Directors. The Communications Committee shall consist of such members of the Board of Directors as the President may appoint. The President shall select the Chairperson.
- Section 6. The Planning Committee shall prepare and formulate the agenda for the Annual Conference and shall be responsible for promotion of the Annual Conference, selection of speakers and program content, and on-site coordination of plenary and workshop sessions. The Vice President shall serve as Chairperson of the Planning Committee and shall appoint members of the Council to serve on this committee as needed.
- Section 7. The Resolutions and By-Laws Committee shall receive, consider and draft proposed resolutions to be submitted to the Council for adoption by the Council at its Annual Conference. The Resolutions and By-Laws Committee shall also periodically review the By-Laws of the Council and report to the Board of Directors at its annual meeting the results of the review. The Resolutions and By-Laws Committee shall, as necessary, solicit recommended changes to the By-Laws and draft amendments to the By-Laws in accordance with appropriate recommendations. The Resolutions and By-Laws Committee shall consist of such members of the Council as the President may appoint. The President shall select a Director to serve as the Chairperson.

- The Organizational Development and Membership Committee shall recommend measures to the Board of Directors to obtain the fullest participation of eligible individuals as members of the Council; and to encourage the participation and involvement of organizations and others in supporting the activities of the Council. The Organizational Development and Membership Committee shall also seek to identify functions and activities, which the Council may perform, to better serve the needs of the Council membership. The Organizational Development and Membership Committee shall consist of such members of the Council as the President may appoint. The President shall select the Chairperson.
- Section 9. Special committees may be appointed by the President as required. Special committees are automatically terminated at the conclusion of each Annual Conference unless re-appointed by the new President.

#### Article VIII. Resolutions

- Section 1. At the annual business meeting, the Council may adopt resolutions which address: 1) Problems of interstate, inter-jurisdictional and international establishment of paternity and establishment and enforcement of child support orders; and 2) Internal Council business. An affirmative vote of a majority of the Council members present and voting is required for adoption of such resolution
- Section 2. At the annual business meeting, the Council may consider and adopt resolutions concerning matters not covered in Article VIII, Section 1. An affirmative vote of two-thirds (2/3) of the Council members present and voting is required for adoption of such resolution.
- Section 3. The Board of Directors may adopt resolutions if approved by a majority vote of the Board of Directors who are present and authorized to vote at any Board of Directors meeting provided prior notice is given to the Board of Directors.

#### Article IX. Quorum

- **Section 1.** A majority of the Board of Directors present and voting shall be sufficient to conduct Board of Directors business.
- A majority of the Council membership present and voting shall be sufficient to confirm and elect Directors and adopt resolutions; except that a two-thirds (2/3) vote shall be necessary as required in Article VIII, Section 2.

#### Article X. Amendments

- **Section 1.** Proposals to amend these By-Laws shall be prepared by the Resolutions and By-Laws Committee as set out in Article VII, Section 7.
- Section 2. The Board of Directors may amend the By-Laws with the concurrence of the majority of the Council members present and voting at the annual business meeting.
- Section 3. Proposals to amend these By-Laws shall be made available to the membership of the Council as early as possible at the Annual Conference. The Board may further publicize proposals to amend these By-Laws to the membership of the Council by media such as the Internet on the Council's organization web site or other electronic means.

#### Article XI. Execution

Section 1. These By-Laws are self-executing except where a vote or some similar action is expressly prescribed.

Last Updated 4 Oct 2012



#### **Vision Statement**

WICSEC's vision is to unite child support professionals and inspire excellence within the IV-D community.

#### **Mission Statement**

WICSEC inspires and promotes expertise, collaboration, cooperation and inclusion among members of the child support community through an annual training event and other activities that enrich the IV-D program.

### **Guiding Principles**

The child support profession is challenging and demands excellence. WICSEC fosters the professional and personal growth of its members by delivering a high quality and innovative educational program in a fun-filled annual conference.

- WICSEC is a dynamic volunteer organization that is inclusive, accountable, fiscally and environmentally responsible, sustainable and transparent.
- WICSEC is committed to providing cost-effective training and networking opportunities for attendees that may include financial assistance and scholarships.
- WICSEC supports charitable organizations that benefit families and children.
- WICSEC brings professional training to local venues, maximizing opportunities for all to attend.
- WICSEC recognizes excellence in the child support community through a diverse awards program.
- WICSEC actively participates as an ex-officio member of other child support organizations.

# **Objectives**

## Key Objective: Deliver a high-quality annual conference.

- Supporting Objective: Optimize conference attendance based on venue.
  - Set target attendance metric
    - Project out-of-state attendees.
    - Obtain host state attendance commitment.
  - O Conduct post conference evaluation of attendance.
- Supporting Objective: Deliver high quality, timely and relevant training for all attendees.
  - Conduct a formal evaluation of the conference by committee, immediately following the event, to be presented to the Board *prior* to the planning meeting.
  - Evoke questions.
  - o Consider automation, or use of a vendor.
  - Maintain and improve the evaluation tool currently supported through CSDA via Planstone.
  - o Evaluate vendor assessment process (leverage NCSEA, CSDA evaluation efforts).
  - o Identify best ranked topics and speakers to leverage for upcoming conference.
- Supporting Objective: Hold a fiscally sound and economically sustainable conference.
  - o Compute cost per person as a component of conference closeout.
  - Determine marginal cost of attendees (paid and all inclusive).
  - As a component of the budget process, determine a proposed cost per person for the next year's conference event.
- Supporting Objective: Increase IV-D Director and decision maker attendance at the annual conference.
  - Track IV-D Director attendance.
  - Track other key decision-makers' attendance.



- County and local Child Support Agency Directors, Bureau Chiefs, Tribal Directors, Deputy Directors, Fiscal Authorities, other program officials.
- o Provide targeted topics and workshops at the annual conference for key decision makers/IV-D Directors.
  - Recommendation working workshops.
- Create key decision makers' directory.
- Encourage ACF/OCSP Child Support Commissioner attendance.

### Key Objective: Ensure a quality, diverse board composition.

- Formalize with form, process and term delineation.
- Recruit quality people to participate on the board and annual planning committee.
  - o Considerations:
    - Balance on board of public and private.
    - Monitor committee performance.
    - Encourage active participation.
    - Maintain collegial atmosphere.
    - Promote diversified site selection.

## Key Objective: Assure the on-going viability of WICSEC as an organization.

- Supporting Objective: Create a plan for succession and continued viability of committees through a chair/vice chair organizational governance within the month following the planning meeting.
  - o Recommendation to formalize the board planning committee nomination process.
    - Action Item Complete form for nomination, inclusive of manager approval for expenses related to potential out-of-state travel.
    - Determine key metrics associated with number of planning committee members to ensure diversity and optimal participation.
    - Support ability if needed for planning members from current and/or future host state to attend regardless of potential out-of-state travel constraints.
- Supporting Objective: Capture and document processes, task list and timelines, policies and responsibilities for the conference planner, the Board, committees and Executive officers and host state.
- Supporting Objective: The President is to establish a Policy Manual Committee.

# Key Objective: Improve Vendor Participation and Experience on an annual basis.

- Supporting Objective: Establish retention rate measured annually/conference with a goal of 100% retention from vendors.
  - Contact current vendors (those who participated either as a sponsor or exhibitor in a recent conference) for input and guidance on enriching the experience.
  - Make personal contact with vendors post conference from board members
- Supporting Objective: Fill 100% of potential exhibitor space at conference by vendors.
- Supporting Objective: Attract at least one new vendor (Sponsor or Exhibitor space dependent) per year.
  - O Consider both child support related and non-child support related. Non-child support related should target local businesses e.g. Whole Foods in Austin, Hallmark in Kansas City.
  - Contact potential vendors (those who have not sponsored or exhibited previously) to determine incentive to participate.
    - Recommendation that charity be defined early in the planning process to encourage local support.
- Supporting Objective: Maximize sponsorship opportunities.
  - o Enable vendors to sign-up at other conferences by board members.
  - Provide creative sponsorship ideas related to the location of the event. Vendor Relations committee to submit recommendations prior to planning meeting.
- Supporting Objective: Maximize exhibit hall attendance (Exhibitors)



- o Measure scavenger hunt participation by developing metrics. Vendor Relations committee to support.
- o Determine proximity of hall to meeting rooms.
- When possible, maximize the opportunity to have meals provided in or near the hall.
- Plan activities in the hall to coincide with breaks.
- Locate the Cyber Café in the hall process improvement recommendation (locate with vendor sponsor in hall).
- Supporting Objective: Encourage completion of the vendor evaluation in support of continuous improvement. Target 100% completion.
  - Vendor Relations Committee to establish threshold for vendor satisfaction (goal, metrics) including distinguishing the primary point-of-contact for each vendor.