

**Lassen County Administration****Memorandum**

June 12, 2018

**To: Board of Supervisors**

**From: Julie Morgan, Assistant to the County Administrative Officer** *gm*

**Subject: Annual Computer Replacement Purchase as budgeted in the fiscal 2017-18 budget in an amount not to exceed \$75,000.**

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**RECOMMENDATION**

Respectfully recommend that the Board approve the purchase.

**BACKGROUND**

In 2012, the Board approved a new computer replacement cycle providing for replacement of a portion of the County's computers annually. We are now ready to purchase the current year's scheduled computer replacements.

There are many advantages to replacing computers on a cyclical basis. The replacement program has spread the cost for replacing computers out as a known annual charge, provided better tools for employees to use to enhance services, and improved communication within the County and with external entities, including the State. Limited ISD staff time is maximized through one bulk purchase each year, including processing payment for, and deployment of the new equipment. There is also savings realized by purchasing a larger number of computers, where vendors can typically offer a better price based on volume. Automated deployments can greatly reduce interruptions in service to employees and the public.

The IT team has selected the model specifications needed to operate most efficiently with the County system and solicited bids from all current vendors. The computer chosen will meet the needs of County Departments. The attached quote for the computers is the lowest responsive bidder and is from the California Multiple Awards Schedule (CMAS), the Western States Contracting Alliance (WSCA), or better, which have already been competitively bid.

**FISCAL IMPACT**

This expenditure will be paid from existing funds in Fund 104-0322, Information Services, and the revenue has been received from the multiple departments scheduled for replacement this year.



## A quote for your consideration!

**Total: \$73,849.34**

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>	<b>Deal ID:</b>
3000024860084.12	Jun. 1, 2018	Jul. 1, 2018	15862205
<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>	
LASSEN COUNTY	5444767	(530) 251-8285	
<b>Sales rep information:</b>	<b>Billing Information:</b>		
Zach Salih Zach_Salih@Dell.com (800) 456-3355 Ext: 5132450	LASSEN COUNTY 707 NEVADA ST SUSANVILLE CA 96130-3912 US (530) 251-8285		

## Pricing Summary

Item	Qty	Unit Price	Subtotal
OptiPlex 7050 MFF	75	\$635.71	\$47,678.25
CyberPower Ecologic Series EC350G - UPS - AC 120 V - 255-watt - 350 VA - USB - output connectors: 8	75	\$39.59	\$2,969.25
Logitech S150 Digital USB - Speakers - for PC	25	\$11.99	\$299.75
Dell 20 Monitor - P2018H	150	\$96.00	\$14,400.00
Dell 8X External DVD-ROM Drive	75	\$36.35	\$2,726.25
Displayport Device Cable - 6 ft	80	\$9.71	\$776.80
		<b>Subtotal:</b>	<b>\$68,850.30</b>
		<b>Shipping:</b>	<b>\$0.00</b>
		<b>Environmental Fees:</b>	<b>\$900.00</b>
		<b>Non-Taxable Amount:</b>	<b>\$13,212.00</b>
		<b>Taxable Amount:</b>	<b>\$56,538.30</b>
		<b>Estimated Tax:</b>	<b>\$4,099.04</b>
		<b>Total:</b>	<b>\$73,849.34</b>

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

## Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,  
Zach Salih

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

## Shipping Group 1

<b>Shipping Contact:</b>	<b>Shipping phone:</b>	<b>Shipping via:</b>	<b>Shipping Address:</b>
JASON HOUSEL	(530) 251-8516	DELL Standard Delivery	220 S LASSEN ST STE 1 SUSANVILLE CA 96130-4567 US

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 MFF	75	\$635.71	\$47,678.25
	<b>Estimated delivery date:</b> Jun. 26, 2018			
	<b>Contract No:</b> WN03AGW			
	<b>Customer Agreement No:</b> MNWNC-108/7157034003			
210-APUU	OptiPlex 7050 Micro Form Factor XCTO	75	-	-
338-BKYO	Intel Core i5-7500T (QC/6MB/4T/2.7GHz/35W); supports Windows 10/Linux	75	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	75	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	75	-	-
329-BDXX	OptiPlex 7050 MFF with 35W CPU up to 87% efficient of 65W Adaptor	75	-	-
370-ADJW	8GB (1x8GB) 2400MHz DDR4	75	-	-
631-ABGK	Intel vPro Technology Enabled	75	-	-
400-ANPQ	256GB 2.5inch SATA Class 20 Solid State Drive	75	-	-
401-AANH	2nd Hard Drive: not included	75	-	-
551-BBBJ	No Intel Responsive	75	-	-
632-BBBJ	CMS Software not included	75	-	-
555-BDHD	Intel Dual Band Wireless AC 8265 (802.11ac) 2x2 + Bluetooth	75	-	-

580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	75	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	75	-	-
817-BBBB	No FGA	75	-	-
575-BBKX	No Hard Drive Bracket for Small Form Factor, Dell OptiPlex	75	-	-
450-ABED	Power Cord	75	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	75	-	-
340-ABJI	No Diagnostic/Recovery CD media	75	-	-
340-BKQM	MOD,PLCMT,QSG,7050,MFF,DAO	75	-	-
332-1286	US Order	75	-	-
620-AALW	OS-Windows Media Not Included	75	-	-
525-BBCL	SupportAssist	75	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	75	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	75	-	-
658-BBRB	Waves Maxx Audio	75	-	-
658-BCUV	Dell Developed Recovery Environment	75	-	-
389-BREQ	Intel Core i5 vPRO Label	75	-	-
461-AABF	No CompuTrace	75	-	-
329-BBJL	TPM Enabled	75	-	-
470-AAJL	NO ADAPTER	75	-	-
575-BBBI	No Integrated Stand option	75	-	-
389-BBUU	Shipping Label for DAO	75	-	-
389-BRKR	Ship Material Micro for Opti 5050	75	-	-
387-BBLW	E-Star 6.1 & TCO 5.0 Driver, Service Install Module	75	-	-
389-BRPY	MOD,LBL,REG,MFF,MEX,65W,7050	75	-	-
450-ADTR	65W AC Adapter	75	-	-
382-BBDP	Display Port for Micro	75	-	-
389-BCGW	No UPC Label	75	-	-
555-BDIM	Intel Dual Band Wireless 8265 (802.11ac) Driver	75	-	-

379-BCWX	Intel Unite Software Not Included	75	-	-
800-BBPR	Desktop MFF BTO Standard Shipment	75	-	-
340-ACQQ	No Option Included	75	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	75	-	-
812-3889	Onsite/In-Home Service After Remote Diagnosis 4 Years	75	-	-
817-BBBC	Not selected in this configuration	75	-	-

SKU	Description	Qty	Unit Price	Subtotal
	CyberPower Ecologic Series EC350G - UPS - AC 120 V - 255-watt - 350 VA - USB - output connectors: 8	75	\$39.59	\$2,969.25
	<b>Estimated delivery date:</b> Jun. 8, 2018			
	<b>Contract No:</b> WN03AGW			
	<b>Customer Agreement No:</b> MNWNC-108/7157034003			
A9332579	CyberPower Ecologic Series EC350G - UPS - AC 120 V - 255-watt - 350 VA - USB - output connectors: 8	75	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Logitech S150 Digital USB - Speakers - for PC	25	\$11.99	\$299.75
	<b>Estimated delivery date:</b> Jun. 8, 2018			
	<b>Contract No:</b> WN03AGW			
	<b>Customer Agreement No:</b> MNWNC-108/7157034003			
A7129773	Logitech S150 Digital USB - Speakers - for PC	25	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell 20 Monitor - P2018H	150	\$96.00	\$14,400.00
	<b>Estimated delivery date:</b> Jun. 12, 2018			
	<b>Contract No:</b> WN03AGW			
	<b>Customer Agreement No:</b> MNWNC-108/7157034003			
210-ANKK	Dell 20 Monitor - P2018H	150	-	-
814-9381	Dell Limited Hardware Warranty	150	-	-
814-9382	Advanced Exchange Service, 3 Years	150	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell 8X External DVD-ROM Drive	75	\$36.35	\$2,726.25
	<b>Estimated delivery date:</b> Jun. 15, 2018			

Contract No: WN03AGW  
Customer Agreement No: MNWNC-108/7157034003

429-AAOX	Dell 8X External DVD-ROM Drive	75	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Displayport Device Cable - 6 ft	80	\$9.71	\$776.80

Estimated delivery date: Jun. 8, 2018  
Contract No: WN03AGW  
Customer Agreement No: MNWNC-108/7157034003

A3024817	Displayport Device Cable - 6 ft	80	-	-
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Subtotal:	\$68,850.30
Shipping:	\$0.00
Environmental Fees:	\$900.00
Estimated Tax:	\$4,099.04
Total:	\$73,849.34

Unless you have a separate written agreement that specifically applies to this order, your order is subject to Dell's Terms of Sale (for consumers the terms include a binding arbitration provision). Please see the legal disclaimers below for further information.

## Important Notes

### Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale ([www.dell.com/learn/us/en/uscorp1/terms-of-sale](http://www.dell.com/learn/us/en/uscorp1/terms-of-sale)), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy ([www.dell.com/returnpolicy](http://www.dell.com/returnpolicy)) and Warranty (for Consumer warranties ; for Commercial warranties).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A ([www.dell.com/AEULA](http://www.dell.com/AEULA)) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S ([www.dell.com/SEULA](http://www.dell.com/SEULA)).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

If this purchase is for (a) a storage product identified in the DELL EMC Satisfaction Guarantee Terms and Conditions located at

[http://www.emc.com/collateral/sales/dellemc-satisfaction-guarantee-terms-and-conditions\\_ex-gc.pdf](http://www.emc.com/collateral/sales/dellemc-satisfaction-guarantee-terms-and-conditions_ex-gc.pdf) ("Satisfaction Guarantee") and (ii) three (3) years of a ProSupport Service for such storage product, in addition to the foregoing applicable terms, such storage product is subject to the Satisfaction Guarantee.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

### Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

**If you have any questions regarding tax please send an e-mail to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com).**

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

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