

# Lassen County Administration

November 27, 2018

**To: Board of Supervisors**

**From: Julie Morgan, Assistant to the County Administrative Officer** *gm*

**Subject: Annual Computer Replacement Purchase as budgeted in the fiscal 2018-19 budget in an amount not to exceed \$75,000.**

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## **RECOMMENDATION**

**That the Board:** Approve purchase.

## **BACKGROUND**

In 2012, the Board approved a new computer replacement cycle providing for replacement of a portion of the County's computers annually. We are now ready to purchase the current year's scheduled computer replacements. The Department is recommending purchase now, as there is some concern that trade tensions between the U.S. and China may increase the price in the near future when the new tariffs are implemented.

There are many advantages to replacing computers on a cyclical basis. The replacement program has spread the cost for replacing computers out as a known annual charge, provided better tools for employees to use to enhance services, and improved communication within the County and with external entities, including the State. Limited ISD staff time is maximized through one bulk purchase each year, including processing payment for, and deployment of the new equipment. There is also savings realized by purchasing a larger number of computers, where vendors can typically offer a better price based on volume. Automated deployments can greatly reduce interruptions in service to employees and the public.

The IT team has selected the model specifications needed to operate most efficiently with the County system. The attached quote for the computers is the lowest responsive bidder and is from the California Multiple Awards Schedule (CMAS), the Western States Contracting Alliance (WSCA), or better, which have already been competitively bid.

## **FISCAL IMPACT**

This expenditure will be paid from existing funds in Fund 104-0322, Information Services, and the revenue has been received from the multiple departments scheduled for replacement this year.



## A quote for your consideration!

**Total: \$74,943.82**

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>	<b>Deal ID:</b>
3000030845810.1	Nov. 13, 2018	Dec. 13, 2018	16151977

<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>
LASSEN COUNTY	5444767	(530) 251-8285

<b>Sales rep information:</b>	<b>Billing Information:</b>
Zach Salih Zach_Salih@Dell.com (800) 456-3355 Ext: 5132450	LASSEN COUNTY 707 NEVADA ST SUSANVILLE CA 96130-3912 US (530) 251-8285

## Pricing Summary

Item	Qty	Unit Price	Subtotal
CyberPower Ecologic Series EC350G - UPS - AC 120 V - 255-watt - 350 VA - USB - output connectors: 8	75	\$39.59	\$2,969.25
Dell 20 Monitor - P2018H	150	\$96.00	\$14,400.00
OptiPlex 7060 MFF	75	\$664.53	\$49,839.75
Dell USB Slim DVD±RW drive - DW316	75	\$36.02	\$2,701.50
<b>Subtotal:</b>			<b>\$69,910.50</b>
<b>Shipping:</b>			<b>\$0.00</b>
<b>Environmental Fees:</b>			<b>\$900.00</b>
<b>Non-Taxable Amount:</b>			<b>\$13,799.25</b>
<b>Taxable Amount:</b>			<b>\$57,011.25</b>
<b>Estimated Tax:</b>			<b>\$4,133.32</b>
<b>Total:</b>			<b>\$74,943.82</b>

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

**Dear Customer,**

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,  
Zach Salih

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

**Shipping Group 1**

<b>Shipping Contact:</b>	<b>Shipping phone:</b>	<b>Shipping via:</b>	<b>Shipping Address:</b>
JASON HOUSEL	(530) 251-8516	Standard Delivery	220 S LASSEN ST STE 1 SUSANVILLE CA 96130-4567 US

SKU	Description	Qty	Unit Price	Subtotal
	CyberPower Ecologic Series EC350G - UPS - AC 120 V - 255-watt - 350 VA - USB - output connectors: 8	75	\$39.59	\$2,969.25

**Estimated delivery date:** Nov. 21, 2018

**Contract No:** WN03AGW

**Customer Agreement No:** MNWNC-108/7157034003

A9332579	CyberPower Ecologic Series EC350G - UPS - AC 120 V - 255-watt - 350 VA - USB - output connectors: 8	75	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell 20 Monitor - P2018H	150	\$96.00	\$14,400.00

**Estimated delivery date:** Nov. 26, 2018

**Contract No:** WN03AGW

**Customer Agreement No:** MNWNC-108/7157034003

210-ANKK	Dell 20 Monitor - P2018H	150	-	-
814-9381	Dell Limited Hardware Warranty	150	-	-
814-9382	Advanced Exchange Service, 3 Years	150	-	-

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7060 MFF	75	\$664.53	\$49,839.75

**Estimated delivery date:** Dec. 19, 2018

**Contract No:** WN03AGW

Customer Agreement No: MNWNC-108/7157034003				
338-BNZV	Intel Core i5-8500T (6 Cores/9MB/6T/up to 3.5GHz/35W); supports Windows 10/Linux	75	-	-
210-AOLK	OPTIPLEX 7060 Micro XCTO	75	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	75	-	-
630-AAPK	No Productivity Software	75	-	-
421-9984	Dell Data Protection Encryption Personal Edition Digital Delivery	75	-	-
954-3455	Dell ProSupport for Software, Dell Data Protection Encryption Personal Edition, 1 Year	75	-	-
370-ADZL	8GB 1X8GB DDR4 2666MHz Non-ECC	75	-	-
400-AWFT	M.2 256GB PCIe NVMe Class 40 Solid State Drive	75	-	-
412-AALV	Thermal Pad	75	-	-
773-BBBC	M2X3.5 Screw for SSD/DDPE	75	-	-
401-AANH	No Additional Hard Drive	75	-	-
555-BDZU	Intel Wireless-AC 9560, Dual-band 2x2 802.11ac Wi-Fi with MU-MIMO + Bluetooth 5	75	-	-
555-BDZX	Internal Wireless Antennas	75	-	-
555-BECT	Intel Wireless 9560 2x2 vPro Driver	75	-	-
382-BBFI	Additional HDMI 2.0b Video Port for Micro	75	-	-
329-BDSN	OptiPlex 7060 Micro with 90W up to 87% efficient adapter	75	-	-
580-ADJC	Black Dell KB216 Wired Multi-Media Keyboard English	75	-	-
275-BBBW	Black Dell MS116 Wired Mouse	75	-	-
320-BCGK	No Cove	75	-	-
470-AAJL	NO ADAPTER	75	-	-
817-BBBC	Not selected in this configuration	75	-	-
575-BBBI	No Integrated Stand option	75	-	-
525-BBCL	SupportAssist	75	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	75	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	75	-	-
658-BBRB	Waves Maxx Audio	75	-	-

658-BCUV	Dell Developed Recovery Environment	75	-	-
658-BDVV	SW for 7060 with Win10 OS	75	-	-
620-AALW	OS-Windows Media Not Included	75	-	-
387-BBLW	Energy Star	75	-	-
817-BBBB	No FGA	75	-	-
340-ACQQ	No Option Included	75	-	-
340-CDYU	MOD,PLCMT,QSG,7060,MFF,DAO1	75	-	-
632-BBBJ	CMS Software not included	75	-	-
329-BBJL	TPM Enabled	75	-	-
389-CGJO	8th Gen Intel Core i5 vPro processor label	75	-	-
450-AAZN	US Power Cord	75	-	-
389-BCGW	No UPC Label	75	-	-
461-AABF	No CompuTrace	75	-	-
389-CXGH	Regulatory LBL for 90W adapter (35W CPU Chassis)	75	-	-
450-AELY	90 Watt AC Adapter	75	-	-
332-1286	US Order	75	-	-
340-CDWS	Ship Material for OptiPlex Micro Form Factor	75	-	-
389-BBUU	Shipping Label for DAO	75	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	75	-	-
379-BCWX	Intel Unite Software Not Included	75	-	-
551-BBBJ	No Intel Responsive	75	-	-
631-ABQQ	Intel vPro Technology Enabled	75	-	-
800-BBPR	Desktop MFF BTO Standard Shipment	75	-	-
650-AAAM	No Anti-Virus Software	75	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	75	-	-
812-3889	Onsite/In-Home Service After Remote Diagnosis 4 Years	75	-	-
<b>SKU</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Subtotal</b>
	Dell USB Slim DVD±RW drive - DW316	75	\$36.02	\$2,701.50

Estimated delivery date: Nov. 20, 2018  
Contract No: WN03AGW  
Customer Agreement No: MNWNC-108/7157034003

429-AAUQ	Dell USB Slim DVD±RW drive - DW316	75	-	-
				<b>Subtotal:</b> \$69,910.50
				<b>Shipping:</b> \$0.00
				<b>Environmental Fees:</b> \$900.00
				<b>Estimated Tax:</b> \$4,133.32
				<b>Total:</b> \$74,943.82

Unless you have a separate written agreement that specifically applies to this order, your order is subject to Dell's Terms of Sale (for consumers the terms include a binding arbitration provision). Please see the legal disclaimers below for further information.

## Important Notes

### Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale ([www.dell.com/learn/us/en/uscorp1/terms-of-sale](http://www.dell.com/learn/us/en/uscorp1/terms-of-sale)), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy ([www.dell.com/returnpolicy](http://www.dell.com/returnpolicy)) and Warranty (for Consumer warranties ; for Commercial warranties).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A ([www.dell.com/AEULA](http://www.dell.com/AEULA)) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S ([www.dell.com/SEULA](http://www.dell.com/SEULA)).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

If your purchase is for Boomi services or support, your use of the Boomi Services (and related professional service) is subject to the terms and conditions located at <https://boomi.com/msa>.

If this purchase is for (a) a storage product identified in the DELL EMC Satisfaction Guarantee Terms and Conditions located at

[http://www.emc.com/collateral/sales/dellemc-satisfaction-guarantee-terms-and-conditions\\_ex-gc.pdf](http://www.emc.com/collateral/sales/dellemc-satisfaction-guarantee-terms-and-conditions_ex-gc.pdf) ("Satisfaction Guarantee") and (ii) three (3) years of a ProSupport Service for such storage product, in addition to the foregoing applicable terms, such storage product is subject to the Satisfaction Guarantee.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

### Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

**If you have any questions regarding tax please send an e-mail to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com).**

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

**PARTICIPATING ADDENDUM AMENDMENT**  
**NASPO VALUEPOINT COMPUTER EQUIPMENT**  
**California Participating Addendum No. 7-15-70-34-003**  
**Amendment No. 2**  
**DELL MARKETING L.P. (Contractor)**

This Amendment 2 ("Amendment") for Participating Addendum Number 7-15-70-34-003 ("Participating Addendum") is entered into between the State of California, Department of General Services ("State") and Dell Marketing, L.P. ("Contractor").

The parties hereto mutually agree to amend the Participating Addendum as follows:

1. The Contractor primary contact specified in Participating Addendum Section 10 (Contract Management) is revised to the following:

Dell Marketing L.P. (Contractor)	
Name:	Sadie Robbins
Phone:	(512) 723-6961
Fax:	(512) 283-9092
E-Mail:	<a href="mailto:Sadie_Robbins@Dellteam.com">Sadie_Robbins@Dellteam.com</a>
Address:	One Dell Way, Mailstop RR1-33 Legal Round Rock, Texas 78682

All other terms and conditions remain the same.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum Amendment as of the date of execution by both parties below.

**Participating State:**  
STATE OF CALIFORNIA

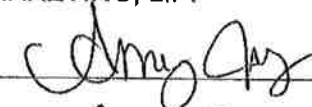
By: 

Name: Jim Butler

Title: Deputy Director

Date: September 8, 2016

**Contractor:**  
DELL MARKETING, L.P.

By: 

Name: Amy Ivy

Title: Contracts Manager

Date: 9/7/16



**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint Cooperative Purchasing Program**

COMPUTER EQUIPMENT MASTER AGREEMENT  
Minnesota Master Agreement No.: MNWNC-108

**California Participating Addendum No. 7-15-70-34-003**  
DELL MARKETING, L.P. (Contractor)

This Participating Addendum Number **7-15-70-34-003** is entered into between the State of California, Department of General Services (hereafter referred to as "State" or "DGS") and Dell Marketing, L.P. (hereafter referred to as "Contractor") under the NASPO ValuePoint Cooperative Purchasing Program Master Agreement Number MNWNC-108 ("Master Agreement") executed by the State of Minnesota.

**1. Scope**

- A. This Participating Addendum covers the purchase of Computer Equipment under the Master Agreement for the following product bands:

Band 1 – Desktop  
Band 2 – Laptop  
Band 3 – Tablet  
Band 4 – Server  
Band 5 – Storage

- B. This Participating Addendum is available for use by California political subdivisions/local governments (hereafter referred to as "Purchasing Entities"). A political subdivision/local government is defined as any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.
- C. Political subdivision/local government use of this Participating Addendum is optional. Each political subdivision/local government is to make its own determination whether this Participating Addendum and the Minnesota Master Agreement are consistent with its procurement policies and regulations.
- D. Participating Entities may enter into lease agreements for the products covered in the Master Agreement, if they have the legal authority to enter into these types of agreements.

**2. Term**

- A. The term of this Participating Addendum shall begin upon signature approval by the State and will end March 31, 2017, or upon termination by the State, whichever occurs first.
- B. Lead State amendments to extend the Master Agreement term date are automatically incorporated into this Participating Addendum unless terminated early in accordance with the terms and conditions of the Master Agreement or this Participating Addendum.

### 3. Order of Precedence

In the event of any inconsistency between the articles, attachments, or provisions which constitute this agreement, the following descending order of precedence shall apply:

- A. California Participating Addendum 7-15-70-34-003
- B. Minnesota WSCA-NASPO Master Agreement MNWNC-108

### 4. Terms and Conditions

The California General Provisions - Information Technology (GSPD401IT), revised and effective 09/5/14, is hereby incorporated by reference and made a part of this Participating Addendum. The 12 page document is available at:  
[http://www.documents.dgs.ca.gov/pd/poliproc/GSPD401IT14\\_0905.pdf](http://www.documents.dgs.ca.gov/pd/poliproc/GSPD401IT14_0905.pdf).

### 5. Price List

Contractor shall maintain a website dedicated to this Participating Addendum which contains the Product and Service Schedule (PSS) and designated base line price list for participating entities to verify product/service pricing and applicable discounts offered under the Master Agreement.

### 6. Partner Utilization

- A. Contractor may use Partners under this Participating Addendum for sales and service functions as defined herein. Each Purchasing Entity will determine whether use of Partners is consistent with its procurement policies and regulations.
- B. Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions under this Participating Addendum, even if work is performed by Partners.
- C. Contractor will be the sole point of contact with regard to Participating Addendum contractual matters, reporting, and administrative fee requirements.
- D. Partners are classified as follows:
  - 1) "Authorized Reseller"
    - a. Authorized Resellers may provide quotes, accept purchase orders, fulfill purchase orders, perform maintenance/warranty services and accept payment from ordering agencies for products and associated services offered under this Participating Addendum.
    - b. Authorized Resellers are responsible for sending a copy of all purchase orders and invoices to the Contractor for compliance with quarterly usage reporting and administrative fee requirements.
    - c. All purchase documents to Authorized Resellers shall reference the Participating Addendum Number.
    - d. If applicable, Authorized Reseller(s) under this Participating Addendum will be listed on the Contractor's dedicated website.

2) "Agent"

- a. Agents are only authorized to provide quotes, sales assistance, configuration guidance and ordering support for products and associated services offered under this Participating Addendum.
- b. Agents are not authorized to accept orders or payments.
- c. If applicable, Agent(s) under this Participating Addendum will be listed on the Contractor's dedicated website.

**7. Invoicing**

The Participating Addendum Number and Ordering Agency Purchase Order Number shall appear on each purchase order and invoice for all purchases placed under this Participating Addendum.

**8. Usage Reporting**

- A. Contractor shall submit usage reports on a quarterly basis to the State Contract Administrator for all California entity purchases using the WSCA-NASPO Detailed Sales report template.
- B. The report is due even when there is no activity.
- C. The report shall be an Excel spreadsheet transmitted electronically to the DGS mailbox at PDWSCA@dgs.ca.gov.
- D. Any report that does not follow the required format or that excludes information will be deemed incomplete. Contractor will be responsible for submitting corrected reports within five business days of the date of written notification from the State.
- E. Tax must not be included in the report, even if it is on the purchase order.
- F. Reports are due for each quarter as follows:

Reporting Period	Due Date
JUL 1 to SEP 30	OCT 31
OCT 1 to DEC 31	JAN 31
JAN 1 to MAR 31	APR 30
APR 1 to JUN 30	JUL 31

- G. Failure to meet reporting requirements and submit the reports on a timely basis shall constitute grounds for suspension of this contract.

## 9. Administrative Fee

- A. Contractor shall submit a check, payable to the State of California, remitted to the Department of General Services, Procurement Division for the calculated amount equal to one percent (0.01) of the sales for the quarterly period.
- B. Contractor must include the Participating Addendum Number on the check. Those checks submitted to the State without the Participating Addendum Number will be returned to Contractor for additional identifying information.
- C. Administrative fee checks shall be submitted to:
- State of California  
Department of General Services, Procurement Division  
Attention: Multiple Awards Program  
707 3<sup>rd</sup> Street, 2<sup>nd</sup> Floor, MS 2-202  
West Sacramento, CA 95605
- D. The administrative fee shall not be included as an adjustment to Contractor's Master Agreement pricing.
- E. The administrative fee shall not be invoiced or charged to the ordering agency.
- F. Payment of the administrative fee is due irrespective of payment status on orders or service contracts from a Purchasing Entity.
- G. Administrative fee checks are due for each quarter as follows:

Reporting Period	Due Date
JUL 1 to SEP 30	OCT 31
OCT 1 to DEC 31	JAN 31
JAN 1 to MAR 31	APR 30
APR 1 to JUN 30	JUL 31

- H. Failure to meet administrative fee requirements and submit fees on a timely basis shall constitute grounds for suspension of this contract.

## 10. Contract Management

- A. The primary contact individuals this Participating Addendum shall be as follows:

Contractor	
Name:	Amanda Hudson
Phone:	(512) 723-6806
Fax:	(512) 283-2691
E-Mail:	<a href="mailto:Amanda.Hudson@Dell.com">Amanda.Hudson@Dell.com</a>
Address:	One Dell Way, Mailstop RR1-33 Legal Round Rock, Texas 78682

State Contract Administrator	
Name:	Julie Matthews
Phone:	(916) 375-4612
Fax:	(916) 375-4663
E-Mail:	<a href="mailto:Julie.Matthews@dgs.ca.gov">Julie.Matthews@dgs.ca.gov</a>
Address:	Department of General Services Procurement Division 707 Third Street, 2nd Floor, MS 2-202 West Sacramento, CA 95605

- B. Should the contact information for either party change, the party will provide written notice with updated information no later than ten business days after the change.

#### 11. Termination of Agreement

The State may terminate this Participating Addendum at any time upon 30 days prior written notice to the Contractor. Upon termination or other expiration of this Participating Addendum, each party will assist the other party in orderly termination of the Participating Addendum and the transfer of all assets, tangible and intangible, as may facilitate the orderly, nondisrupted business continuation of each party. This provision shall not relieve the Contractor of the obligation to perform under any purchase order or other similar ordering document executed prior to the termination becoming effective.

#### 12. Agreement

- A. This Participating Addendum and the Master Agreement together with its exhibits and/or amendments, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Participating Addendum and the Master Agreement, together with its exhibits and/or amendments, shall not be added to or incorporated into this Participating Addendum or the Master Agreement and its exhibits and/or amendments, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Master Agreement and its exhibits and/or amendments shall prevail and govern in the case of any such inconsistent or additional terms.
- B. By signing below Contractor agrees to offer the same products/and or services as on the Master Agreement, at prices equal to or lower than the prices on that contract.
- C. IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

**Participating State:**  
STATE OF CALIFORNIA

By: CCB for JB  
Name: Jim Butler  
Title: Deputy Director  
Date: 10/1/15

**Contractor:**  
DELL MARKETING, L.P.

By: Amy Ivy  
Name: Amy Ivy  
Title: Contracts Manager  
Date: 9/30/15

## Julie Morgan

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**From:** Jason Housel  
**Sent:** Wednesday, November 07, 2018 5:03 PM  
**To:** Julie Morgan  
**Subject:** FW: Contract MNWNC-108/ 7-15-70-34-003

Julie,

Please print the response from Ms. Matthews as to the status of the California Participating Addendum.

Jason Housel  
Information Services Supervisor  
Lassen County Information Services  
220 S Lassen Street Suite 1  
Susanville CA 96130  
Direct: 530-251-8516  
Helpdesk: 530-251-2600

**From:** Matthews, Julie@DGS <Julie.Matthews@dgs.ca.gov>  
**Sent:** Wednesday, November 7, 2018 12:51 PM  
**To:** Zach.Salih@dell.com  
**Cc:** Jason Housel <JHousel@co.lassen.ca.us>; Amy.Ivy@dell.com  
**Subject:** RE: Contract MNWNC-108/ 7-15-70-34-003

Hello Zach,

California Participating Addendum 7-15-70-34-003 has incorporated the Minnesota NASPO ValuePoint Master Agreement MNWNC-108 extension through March 31, 2020 in accordance with Section 2.B of the Participating Addendum.

If you have any additional questions please let me know. I've also cc'd Amy Ivy who is the Dell contract manager for this agreement.

Thank you,

**Julie Matthews, C.P.M.**

Department of General Services | Procurement Division  
Multiple Awards Program | Cooperative Agreements  
Phone: (916) 375-4612  
Email: [julie.matthews@dgs.ca.gov](mailto:julie.matthews@dgs.ca.gov)

***Beware of Fraudulent Activity!*** – DGS has recently been made aware of fraudulent Purchase Orders and Spoof emails issued to the vendor community. Always confirm the validity of any Purchase Order by contacting the agency making the request. Do not process any order that appears suspicious. Do not click on any hyperlinks from a suspicious email. A list of State agency contact information is provided on the DGS website located at <http://www.dgs.ca.gov/pd/Programs/Delegated.aspx>. Be vigilant by confirming valid State of California emails and phone

numbers at <https://cold.govops.ca.gov/> . Vigilance is everyone's responsibility. For more information please visit <http://www.dgs.ca.gov/pd/Home/FRAUDALERT.aspx>

**From:** Zach.Salih@dell.com [mailto:Zach.Salih@dell.com]  
**Sent:** Wednesday, November 7, 2018 11:33 AM  
**To:** Matthews, Julie@DGS <Julie.Matthews@dgs.ca.gov>  
**Cc:** JHousel@co.lassen.ca.us  
**Subject:** Contract MNWNC-108/ 7-15-70-34-003

Good Afternoon Julie,

I was hoping you could offer us some guidance on the referenced NASPO contract for the state of CA. Specifically, addendum 7-15-70-34-003. When I pull up this contract from the NASPO sight ( [https://s3-us-west-2.amazonaws.com/wsca-uploads/1448052476\\_2015-2020\\_Computer\\_Equipment\\_CA\\_Dell\\_Executed\\_PA.pdf](https://s3-us-west-2.amazonaws.com/wsca-uploads/1448052476_2015-2020_Computer_Equipment_CA_Dell_Executed_PA.pdf) ) it looks like the expiration date was March 31 2017. However, on the Dell side, it looks like the contract is valid until 2020. Does the addendum need to be updated? What are the best steps moving forward?

Zach Salih  
Account Executive  
512-725-1280  
Email: [zach\\_salih@dell.com](mailto:zach_salih@dell.com)  
Dell EMC | Customer For Life  
Consulting & Deployment Services  
Fax 512 283 0610  
[Click here to access your Premier page](#)

DELL PREMIER FOR MID-MARKET  
Simplify tech buying. Scale your business.

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