

# FINANCIAL PROPOSAL BID FORM

## FIVE-YEAR CONTRACT

### CARNIVAL – HIGH SCORE

#### PERCENTAGE VS GUARANTEE

#### INFORMATION:

Money offers will be accepted based on the contractor paying the fair a percentage of the presale of carnival tickets with an unlimited number of tickets provided to fair (not less than 40%) of gross receipts from operation of rides and shows (35%), a flat rate for each food concession (\$335.00) and a flat rate for each game concession (\$450.00) The total sum to be paid to the fair shall be not less than a guarantee amount of \$50,000.

#### FORMULA:

Total amount to be paid to the fair based on each year on: (\$99,650\* multiplied by the offered percentage for rides and shows, (\$70,315\*\*) multiplied by the offered percentage of presale tickets, plus the rate offered to the fair per food concession multiplied by the number of concessions offered, and the rate offered to the fair per game concession multiplied by the number of concessions offered, versus the guarantee, will constitute the financial offer.

EXAMPLE: [(\$99,650\*) multiplied by the proposed gross ride and show receipts percentage], plus [(\$70,315\*\*) multiplied by the proposed presale percentage], plus amount to be paid per food concession multiplied by the number of concessions offered, and amount to be paid per game concession multiplied by the number of concessions offered], versus the guarantee (whichever is greater) = Balance due

#### FINANCIAL SETTLEMENT:

All contractual monies owed will be settled on the final day of fair. (Sunday)

	2021 offer
+	2022 offer
+	2023 offer
+	2024 offer
+	2025 offer

=Total Financial Offer

(Bidder's total financial offer divided by highest total financial offer) X 30 points = bidder's financial offer points.

#### PROPOSAL:

Bidder offers to pay the following to the fair:

#### Year

2021:

<u>35</u>	% of ride gross
<u>40</u>	% of presale
\$ <u>300</u>	per each food concession (# of concessions <u>3</u> )
\$ <u>200</u>	per each game concession (# of concessions <u>10</u> )

vs. \$ 50,000 guarantee

#### Year

2022:

<u>35</u>	% of ride gross
<u>40</u>	% of presale
\$ <u>300</u>	per each food concession (# of concessions <u>3</u> )
\$ <u>200</u>	per each game concession (# of concessions <u>10</u> )

vs. \$ 50,000 guarantee

Year

2023:

35 % of ride gross  
40 % of presale  
\$ 300 per each food concession (# of concessions 3)  
\$ 200 per each game concession (# of concessions 10)

vs. \$ 50,000 guarantee

Year

2024:

35 % of ride gross  
40 % of presale  
\$ 300 per each food concession (# of concessions 3)  
\$ 200 per each game concession (# of concessions 10)

vs. \$ 50,000 guarantee

Year

2025:

35 % of ride gross  
40 % of presale  
\$ 300 per each food concession (# of concessions 3)  
\$ 200 per each game concession (# of concessions 10)

vs. \$ 50,000 guarantee

\*\$99,650 is the fair's best estimate of the average of the last three years' ride gross, and is used for computational purposes only.

\*\*\$70,315 is the fair's best estimate of the average of the last three years pre-sale ticket gross and is used for computational purposes only

Are you claiming preference as a small business?        Yes   X   No

All bidders must fill in the following information and sign this form in order for the "Financial Proposal Bid Form" to be considered.

Wold Amusements Inc.

FIRM NAME

(916)-257-8057

TELEPHONE NUMBER

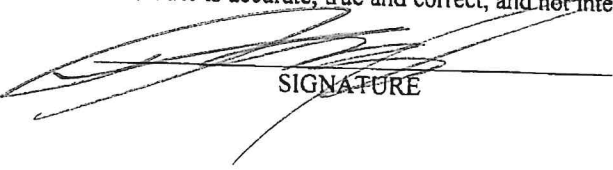
P.O. Box 419

ADDRESS

Hanford, CA 93232

CITY/STATE/ZIPCODE

Bidder certifies to the fair that bidder has thoroughly familiarized him/herself with the fair facilities and accepts all reasonable disclosed risks in submitting this proposal that a prudent review of the facility would have revealed. By signing this "Financial Proposal Bid Form," the bidder certifies that he/she has read and understood the RFP package including the information regarding bid protests. Further, bidder certifies that the information provided by the bidder is accurate, true and correct, and not intended to mislead the fair in any manner.

  
SIGNATURE

CEO  
TITLE